

The BGSA Supply Chain Index

August 2022

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### **BG** Strategic Advisors

#### The BGSA Supply Chain Index

The BGSA Supply Chain Index tracks nine segments within our core coverage area of supply chain and logistics:

- Logistics
- Global Parcel / Logistics
- Truckload
- Less Than Truckload
- Railroads / Rail Services
- Supply Chain Technology and Software
- Technology Distribution
- Healthcare Distribution
- Energy Transportation and Logistics

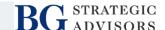
The following pages highlight current public valuation trends throughout each of these industry segments, including EV / LTM EBITDA and one year stock performance, among others

#### Introduction to BG Strategic Advisors ("BGSA")

- BGSA is the leader in supply chain investment banking with a unique set of unmatched capabilities
- Due to our unique approach to strategy-led investment banking, BGSA has become the leading advisor on premium sell-side deals, the first call for buy-side acquisition strategy and execution, and a true thought leader with over 30 completed transactions in the supply chain sector
- BGSA completed over 50 transactions within supply chain, logistics, and transportation

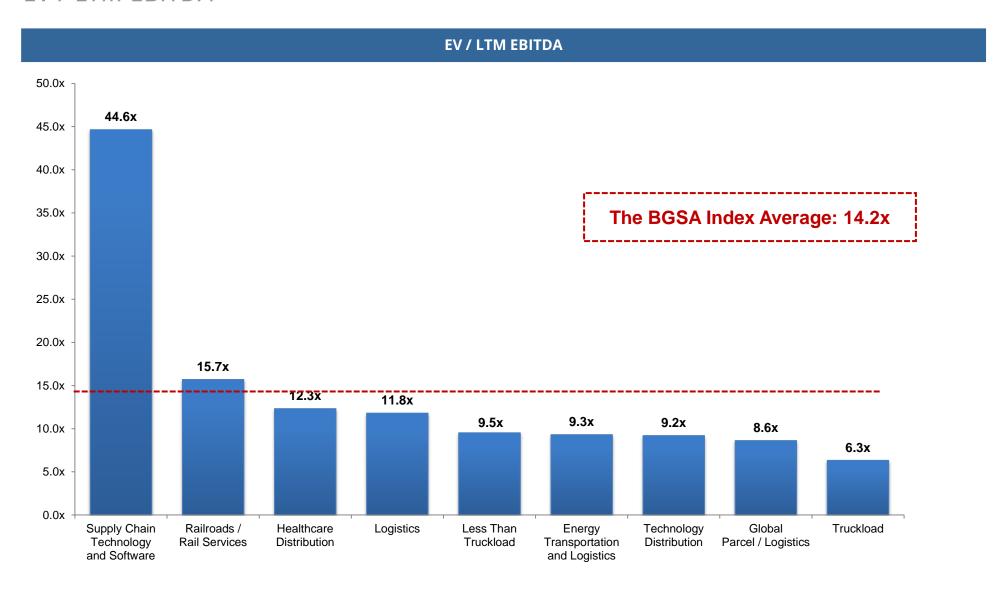
#### **Recent Performance and Key Takeaways**

- The BGSA Supply Chain Index as a whole is currently trading at an average EV / EBITDA multiple of 14.2x, up from 12.8x in June
  - Supply Chain Technology and Railroads are currently outperforming the broader index, trading at 44.6x and 15.7x respectively
- The BGSA Supply Chain Index ended the month of July up 9.2%, while the S&P 500 was up 8.0%
- Over the last 12 months, the BGSA Supply Chain Index was down 1.1%, while the S&P 500 was down 6.1%
  - The highest performing segments were Healthcare Distribution, up 23.5%;
     Supply Chain Technology, up 12.3%; and Truckload, up 10.2%
- On July 5, <u>Logistics Plus acquired Concord-Trans</u>
- On July 6, <u>TripSpark Technologies acquired RouteMatch Software from Uber Technologies</u>
- On July 7, <u>Shoreland Transport acquired Connors Transfer</u>
- On July 7, <u>TCI Transportation acquired Command Delivery Systems</u>
- On July 21, Red Arts Capital and Prudential Private Capital acquired Granite Creek's significant minority stake in Sunset Pacific Transportation
- On July 21, Marks and Spencer Group agreed to acquire Gist Limited from Storeshield Limited for approximately \$305 million



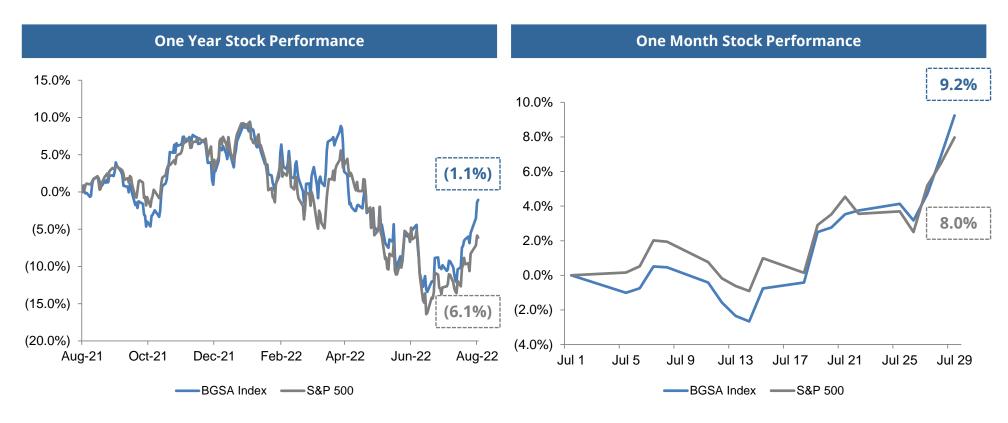
# The BGSA Supply Chain Index

EV / LTM EBITDA

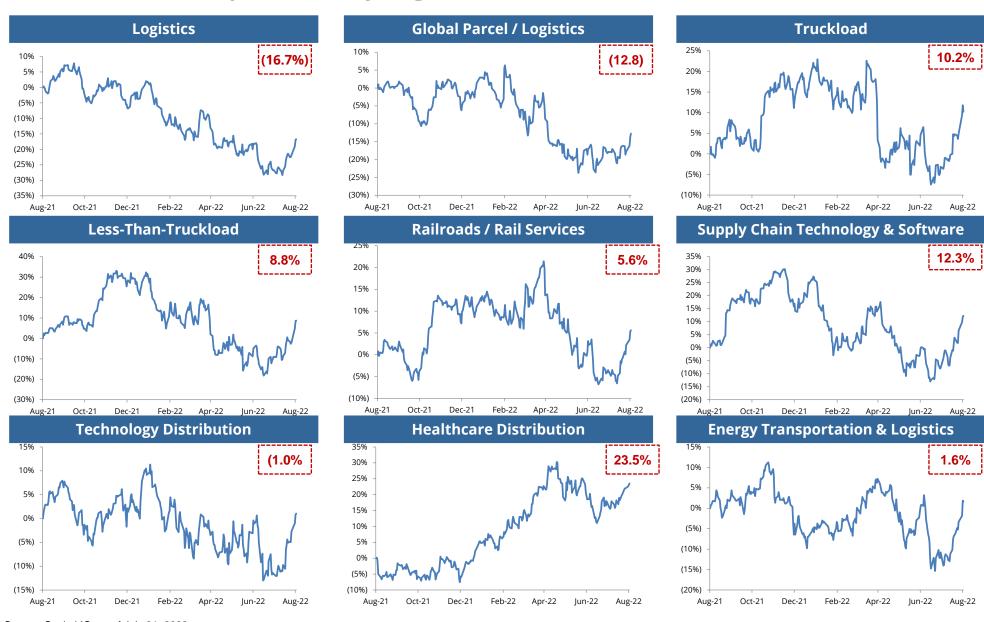


### The BGSA Supply Chain Index

### Stock Performance



One Year Stock Performance by Segment



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Logistics

#### **Public Trading Information**

(\$ in US millions, except per share a	ımounts)									EV as	a multip	le of	_	
Company Name	Stock Price	Market Cap	Net Debt	Enterprise Value	LTM Revenue	LTM EBITDA	LTM EBIT	Mar	gins EBIT	_ LTM Revenue	LTM EBITDA	LTM EBIT	Net Debt/ EBITDA	Fwd. P/E Ratio
Agility	\$ 2.90 \$	7,317.4 \$	1,592.5	\$ 9,062.7	\$ 1,679.3	\$ 296.4 \$	219.0	17.7%	13.0%	5.4x	30.6x	41.4x	5.4x	51.0x
Americold	32.75	8,818.8	3,445.2	12,273.9	2,783.7	429.5	107.8	15.4%	3.9%	4.4x	28.6x	113.8x	8.0x	NM
CH Robinson	\$ 110.70 \$	13,713.9 \$	2,383.1	\$ 16,097.0	\$ 26,380.0	\$ 1,475.2 \$	1,413.3	5.6%	5.4%	0.6x	10.9x	11.4x	1.6x	14.3x
DSV	167.17	37,910.2	4,340.6	41,922.7	31,311.4	3,149.3	2,990.8	10.1%	9.6%	1.3x	13.3x	14.0x	1.4x	18.9x
Expeditors International	\$ 106.25 \$	17,823.9 \$	(1,474.0)	\$ 16,159.9	\$ 18,983.2	\$ 2,133.8 \$	2,080.9	11.2%	11.0%	0.9x	7.6x	7.8x	(0.7x)	14.5x
Forward Air	104.93	2,818.6	274.2	3,092.8	1,861.7	268.5	227.3	14.4%	12.2%	1.7x	11.5x	13.6x	1.0x	14.4x
GXO Logistics	\$ 48.00 \$	5,513.1 \$	3,561.0	\$ 8,017.1	\$ 8,475.0	\$ 613.0 \$	299.0	7.2%	3.5%	0.9x	13.1x	26.8x	5.8x	17.9x
Hub Group	76.40	2,648.0	39.2	2,762.4	5,031.1	569.8	431.3	11.3%	8.6%	0.5x	4.8x	6.4x	0.1x	8.7x
Kuehne + Nagel	\$ 268.27 \$	32,268.5 \$	(270.2)	\$ 32,005.7	\$ 42,056.6	\$ 4,572.3 \$	4,297.9	10.9%	10.2%	0.8x	7.0x	7.4x	(0.1x)	14.0x
Landstar System	156.58	5,703.8	106.4	5,810.2	7,627.7	644.5	591.1	8.4%	7.7%	0.8x	9.0x	9.8x	0.2x	15.1x
Ryder System	\$ 78.32 \$	4,009.6 \$	6,715.2	\$ 10,724.8	\$ 10,946.6	\$ 2,838.3 \$	1,079.4	25.9%	9.9%	1.0x	3.8x	9.9x	2.4x	6.2x
Universal Truckload	30.05	789.6	392.4	1,182.0	1,964.0	227.6	163.0	11.6%	8.3%	0.6x	5.2x	7.3x	1.7x	6.6x
XPO Logistics	\$ 59.74 \$	6,871.2 \$	3,371.0	\$ 10,242.2	\$ 13,290.0	\$ 1,283.0 \$	810.0	9.7%	6.1%	0.8x	8.0x	12.6x	2.6x	10.9x
	Min \$	789.6 \$	(1,474.0)	\$ 1,182.0	\$ 1,679.3	\$ 227.6 \$	107.8	5.6%	3.5%	0.5x	3.8x	6.4x	(0.7x)	6.2x
	Mean \$	11,246.7 \$	1,882.8	\$ 13,027.2	\$ 13,260.8	\$ 1,423.2 \$	1,131.6	12.3%	8.4%	1.5x	11.8x	21.7x	2.3x	16.0x
	Median \$	6,871.2 \$	1,592.5	\$ 10,242.2	\$ 8,475.0	\$ 644.5 \$	591.1	11.2%	8.6%	0.9x	9.0x	11.4x	1.6x	14.3x
	Max \$	37,910.2 \$	6,715.2	\$ 41,922.7	\$ 42,056.6	\$ 4,572.3 \$	4,297.9	25.9%	13.0%	5.4x	30.6x	113.8x	8.0x	51.0x



Global Parcel / Logistics

(\$ in US millions, except per sh	are amounts)									EV as	a multipl	e of	_	
Company Name	Stock Price	Market Cap	Net Debt	Enterprise Value	LTM Revenue	LTM EBITDA	LTM EBIT	Mar EBITDA	gins EBIT	_ LTM Revenue	LTM EBITDA	LTM EBIT	Net Debt/ EBITDA	/ Fwd. P/E Ratio
Deutsche Post	\$ 39.68 \$	48,057.6 \$	15,954.2	\$ 63,275.8	\$ 95,415.5	\$ 10,978.7	\$ 8,874.7	11.5%	9.3%	0.7x	5.8x	7.1x	1.5x	11.1x
FedEx	233.09	60,567.4	30,297.0	90,864.4	93,512.0	9,977.0	6,007.0	10.7%	6.4%	1.0x	9.1x	15.1x	3.0x	10.2x
United Parcel Service	194.89	170,288.3	12,029.0	182,338.3	100,099.0	16,635.0	13,617.0	16.6%	13.6%	1.8x	11.0x	13.4x	0.7x	15.0x
	Min \$	48,057.6 \$	12,029.0	\$ 63,275.8	\$ 93,512.0	\$ 9,977.0	\$ 6,007.0	10.7%	6.4%	0.7x	5.8x	7.1x	0.7x	10.2x
	Mean \$	92,971.1 \$	19,426.7	\$ 112,159.5	\$ 96,342.2	\$ 12,530.2	\$ 9,499.6	12.9%	9.8%	1.2x	8.6x	11.9x	1.7x	12.1x
	Median \$	60,567.4 \$	15,954.2	\$ 90,864.4	\$ 95,415.5	\$ 10,978.7	\$ 8,874.7	11.5%	9.3%	1.0x	9.1x	13.4x	1.5x	11.1x
	Max \$	170,288.3 \$	30,297.0	\$ 182,338.3	\$ 100,099.0	\$ 16,635.0	\$ 13,617.0	16.6%	13.6%	1.8x	11.0x	15.1x	3.0x	15.0x

### Truckload

#### **Public Trading Information**

(\$ in US millions, except per share ar	mounts)									EV as	a multipl	e of	_	
Company Name	Stock Price	Market Cap	Net Debt	Enterprise Value	LTM Revenue	LTM EBITDA	LTM EBIT	Mar EBITDA	gins EBIT	_ LTM Revenue	LTM EBITDA	LTM EBIT	Net Debt/ EBITDA	Fwd. P/E Ratio
Covenant Transportation	\$ 33.47 \$	522.1 \$	83.2	\$ 605.3	\$ 1,177.8	\$ 140.3 \$	87.5	11.9%	7.4%	0.5x	4.3x	6.9x	0.6x	7.9x
Daseke	8.38	531.7	560.8	1,138.3	1,721.2	192.4	104.4	11.2%	6.1%	0.7x	5.9x	10.9x	2.9x	6.7x
Heartland Express	15.88	1,253.5	(97.4)	1,156.1	639.9	173.8	75.9	27.2%	11.9%	1.8x	6.7x	15.2x	(0.6x)	14.3x
JB Hunt	183.27	19,203.7	1,424.3	20,628.0	13,967.9	1,870.2	1,283.7	13.4%	9.2%	1.5x	11.0x	16.1x	0.8x	18.3x
Knight-Swift	54.95	8,988.1	1,962.3	10,960.6	7,247.4	1,800.3	1,164.7	24.8%	16.1%	1.5x	6.1x	9.4x	1.1x	11.0x
Marten Transport	21.56	1,746.7	(68.1)	1,678.6	1,135.0	227.6	117.6	20.0%	10.4%	1.5x	7.4x	14.3x	(0.3x)	15.7x
P.A.M. Transportation	35.78	796.7	195.4	992.1	853.6	187.5	131.4	22.0%	15.4%	1.2x	5.3x	7.5x	1.0x	8.4x
Schneider	25.33	4,509.0	(165.6)	4,343.4	6,386.7	998.4	699.6	15.6%	11.0%	0.7x	4.4x	6.2x	(0.2x)	9.8x
Werner Enterprises	43.96	2,859.9	390.6	3,235.0	3,069.0	548.8	274.4	17.9%	8.9%	1.1x	5.9x	11.8x	0.7x	11.4x
	Min \$	522.1 \$	(165.6)	\$ 605.3	\$ 639.9	\$ 140.3 \$	75.9	11.2%	6.1%	0.5x	4.3x	6.2x	(0.6x)	6.7x
	Mean \$	4,490.2 \$	476.2	\$ 4,970.8	\$ 4,022.0	\$ 682.1	437.7	18.2%	10.7%	1.1x	6.3x	10.9x	0.7x	11.5x
	Median \$	1,746.7 \$	195.4	\$ 1,678.6	\$ 1,721.2	\$ 227.6	131.4	17.9%	10.4%	1.2x	5.9x	10.9x	0.7x	11.0x
	Max \$	19,203.7 \$	1,962.3	\$ 20,628.0	\$ 13,967.9	\$ 1,870.2 \$	1,283.7	27.2%	16.1%	1.8x	11.0x	16.1x	2.9x	18.3x



Less-Than-Truckload

(\$ in US millions, except per share	amounts)									EV as a	a multiple	e of	_	
Company Name	Stock Price	Market Cap	Net Debt	Enterprise Value	LTM Revenue	LTM EBITDA	LTM EBIT	Mar EBITDA	gins EBIT	_ LTM Revenue	LTM EBITDA	LTM EBIT	Net Debt/ EBITDA	Fwd. P/E Ratio
ArcBest Corporation	\$ 88.60	\$ 2,169.3 \$	150.3	\$ 2,319.6	\$ 4,929.9	\$ 542.1	\$ 408.3	11.0%	8.3%	0.5x	4.3x	5.7x	0.3x	6.5x
Old Dominion Freight Line	303.51	34,404.0	(320.6)	34,083.4	5,975.1	1,936.9	1,670.2	32.4%	28.0%	5.7x	17.6x	20.4x	(0.2x)	24.3x
Saia	\$ 237.85	\$ 6,262.2 \$	9.1	\$ 6,271.3	\$ 2,640.1	\$ 597.9	\$ 449.4	22.6%	17.0%	2.4x	10.5x	14.0x	0.0x	17.1x
TFI International	99.79	8,891.0	2,103.9	11,005.3	8,848.8	1,196.1	887.9	13.5%	10.0%	1.2x	9.2x	12.4x	1.8x	12.9x
Yellow Corporation	\$ 4.82	\$ 248.3 \$	1,445.6	\$ 1,741.4	\$ 5,294.4	\$ 289.0	\$ 142.5	5.5%	2.7%	0.3x	6.0x	12.2x	5.0x	4.2x
	Min	\$ 248.3 \$	(320.6)	\$ 1,741.4	\$ 2,640.1	\$ 289.0	\$ 142.5	5.5%	2.7%	0.3x	4.3x	5.7x	(0.2x)	4.2x
	Mean	\$ 10,395.0 \$	677.7	\$ 11,084.2	\$ 5,537.6	\$ 912.4	\$ 711.7	17.0%	13.2%	2.0x	9.5x	12.9x	1.4x	13.0x
	Median	\$ 6,262.2 \$	150.3	\$ 6,271.3	\$ 5,294.4	\$ 597.9	\$ 449.4	13.5%	10.0%	1.2x	9.2x	12.4x	0.3x	12.9x
	Max	\$ 34,404.0 \$	2,103.9	\$ 34,083.4	\$ 8,848.8	\$ 1,936.9	\$ 1,670.2	32.4%	28.0%	5.7x	17.6x	20.4x	5.0x	24.3x

### Railroads / Rail Services

#### **Public Trading Information**

(\$ in US millions, except per share a	mounts)									EV as	a multipl	e of	_	
Company Name	Stock Price	Market Cap	Net Debt	Enterprise Value	LTM Revenue	LTM EBITDA	LTM EBIT	Mar EBITDA	gins EBIT	LTM Revenue	LTM EBITDA	LTM EBIT	Net Debt/ EBITDA	Fwd. P/E Ratio
Canadian National Railway	\$ 126.58 \$	86,503.4 \$	11,133.9	\$ 97,692.8	3 \$ 11,953.0	) \$ 6,686.9	\$ 5,420.6	55.9%	45.3%	8.2x	14.6x	18.0x	1.7x	20.8x
Canadian Pacific Railway	78.78	73,259.5	15,675.6	89,013.3	6,228.0	3,328.3	2,715.0	53.4%	43.6%	14.3x	26.7x	32.8x	4.7x	23.4x
CSX	32.33	69,226.3	15,943.0	85,179.3	3 13,947.0	7,098.0	5,642.0	50.9%	40.5%	6.1x	12.0x	15.1x	2.2x	16.7x
Norfolk Southern	251.17	58,993.2	14,329.0	73,322.2	11,869.0	5,938.0	4,737.0	50.0%	39.9%	6.2x	12.3x	15.5x	2.4x	17.4x
The Greenbrier Companies	31.82	1,036.9	1,085.5	2,307.0	2,626.2	166.0	65.0	6.3%	2.5%	0.9x	13.9x	35.5x	6.5x	12.8x
Union Pacific	227.30	141,944.0	32,782.0	174,726.0	23,428.0	12,022.0	9,799.0	51.3%	41.8%	7.5x	14.5x	17.8x	2.7x	18.5x
	Min \$	1,036.9 \$	1,085.5	\$ 2,307.0	2,626.2	2 \$ 166.0	\$ 65.0	6.3%	2.5%	0.9x	12.0x	15.1x	1.7x	12.8x
	Mean \$	71,827.2 \$	15,158.2	\$ 87,040.1	11,675.2	2 \$ 5,873.2	\$ 4,729.8	44.7%	35.6%	7.2x	15.7x	22.5x	3.4x	18.3x
	Median \$	71,242.9 \$	15,002.3	\$ 87,096.3	3 \$ 11,911.0	\$ 6,312.4	\$ 5,078.8	51.1%	41.1%	6.8x	14.2x	17.9x	2.6x	17.9x
	Max \$	141,944.0 \$	32,782.0	\$ 174,726.0	3,428.0	12,022.0	\$ 9,799.0	55.9%	45.3%	14.3x	26.7x	35.5x	6.5x	23.4x

Supply Chain Technology and Software

#### **Public Trading Information**

(\$ in US millions, except per share o	amounts)									EV as a	a multipl	e of	_	
	Stock	Market	Net	Enterprise	LTM	LTM	LTM		gins	_ LTM	LTM	LTM	Net Debt/	
Company Name	Price	Сар	Debt	Value	Revenue	EBITDA	EBIT	EBITDA	EBIT	Revenue	EBITDA	EBIT	EBITDA	Ratio
Absolute Software	\$ 9.21 \$	470.4 \$	209.2	674.2	\$ 176.6	\$ 3.2 \$	(13.5)	1.8%	(7.6%)	3.8x	NM	NM	65.7x	NM
American Software	17.88	601.6	(126.5)	475.1	127.6	14.1	13.2	11.1%	10.3%	3.7x	33.7x	36.1x	(9.0x)	52.7x
Descartes Systems	69.02	5,851.6	(201.6)	5,650.0	442.2	183.5	118.0	41.5%	26.7%	12.8x	30.8x	47.9x	(1.1x)	54.2x
Exlservice Holdings	168.37	5,566.8	97.9	5,664.7	1,261.8	217.2	169.5	17.2%	13.4%	4.5x	26.1x	33.4x	0.5x	28.6x
Manhattan Associates	140.67	8,878.2	(188.3)	8,689.9	711.6	148.0	140.8	20.8%	19.8%	12.2x	58.7x	61.7x	(1.3x)	61.4x
PFSweb	10.91	246.9	(116.0)	130.9	212.0	(9.9)	(17.2)	(4.7%)	(8.1%)	0.6x	NM	NM	11.8x	0.0x
Wisetech Global	34.95	11,340.1	(249.0)	11,101.2	399.8	150.2	145.3	37.6%	36.3%	27.8x	73.9x	76.4x	(1.7x)	86.4x
	Min \$	246.9 \$	(249.0) \$	130.9	\$ 127.6	\$ (9.9) \$	(17.2)	(4.7%)	(8.1%)	0.6x	26.1x	33.4x	(9.0x)	0.0x
	Mean \$	4,707.9 \$	(82.1)	\$ 4,626.6	\$ 475.9	\$ 100.9 \$	79.4	17.9%	13.0%	9.3x	44.6x	51.1x	9.3x	47.2x
	Median \$	5,566.8 \$	(126.5)	5,650.0	\$ 399.8	\$ 148.0 \$	118.0	17.2%	13.4%	4.5x	33.7x	47.9x	(1.1x)	53.5x
	Max \$	11,340.1 \$	209.2	11,101.2	\$ 1,261.8	\$ 217.2 \$	169.5	41.5%	36.3%	27.8x	73.9x	76.4x	65.7x	86.4x

### Technology Distribution

(\$ in US millions, except per share a	mounts)									EV as	a multipl	e of	_	
Company Name	Stock Price	Market Cap	Net Debt	Enterprise Value	LTM Revenue	LTM EBITDA	LTM EBIT	Mar,	gins EBIT	_ LTM Revenue	LTM EBITDA	LTM EBIT	Net Debt/ EBITDA	Fwd. P/E Ratio
Arrow Electronics	\$ 128.17 \$	8,464.0 \$	2,865.4	\$ 11,388.3	\$ 35,165.2	\$ 1,966.7 \$	1,773.7	5.6%	5.0%	0.3x	5.8x	6.4x	1.5x	5.9x
Avnet	47.87	4,676.0	1,420.1	6,096.1	23,164.8	954.8	848.3	4.1%	3.7%	0.3x	6.4x	7.2x	1.5x	6.6x
CDW Corporation	181.53	24,527.6	6,677.7	31,494.9	22,931.8	1,844.4	1,602.2	8.0%	7.0%	1.4x	17.1x	19.7x	3.6x	18.1x
ScanSource	31.95	806.2	156.9	963.1	3,420.3	146.1	115.9	4.3%	3.4%	0.3x	6.6x	8.3x	1.1x	7.7x
SYNNEX	100.42	9,625.1	4,689.7	14,314.8	51,558.1	1,416.1	1,040.8	2.7%	2.0%	0.3x	10.1x	13.8x	3.3x	8.6x
	Min \$	806.2 \$	156.9	\$ 963.1	\$ 3,420.3	\$ 146.1 \$	115.9	2.7%	2.0%	0.3x	5.8x	6.4x	1.1x	5.9x
	Mean \$	9,619.8 \$	3,162.0	\$ 12,851.4	\$ 27,248.1	\$ 1,265.6 \$	1,076.2	5.0%	4.2%	0.5x	9.2x	11.1x	2.2x	9.4x
	Median \$	8,464.0 \$	2,865.4	\$ 11,388.3	\$ 23,164.8	\$ 1,416.1 \$	1,040.8	4.3%	3.7%	0.3x	6.6x	8.3x	1.5x	7.7x
	Max \$	24,527.6 \$	6,677.7	\$ 31,494.9	\$ 51,558.1	\$ 1,966.7 \$	1,773.7	8.0%	7.0%	1.4x	17.1x	19.7x	3.6x	18.1x

### Healthcare Distribution

#### **Public Trading Information**

(\$ in US millions, except per share a	mounts)									EV as	a multipl	e of	_	
	Stock	Market	Net	Enterprise	LTM	LTM	LTM	Mar	-	LTM	LTM	LTM	Net Debt/	Fwd. P/E
Company Name	Price	Сар	Debt	Value	Revenue	EBITDA	EBIT	EBITDA	EBIT	Revenue	EBITDA	EBIT	EBITDA	Ratio
AmerisourceBergen Corporation	\$ 145.93 \$	30,567.1 \$	4,060.5	\$ 35,728.4	\$ 236,325.3	\$ 3,409.3 \$	2,709.2	1.4%	1.1%	0.2x	10.5x	13.2x	1.2x	12.4x
Cardinal Health, Inc.	59.56	16,225.8	3,256.0	19,485.8	176,847.0	2,431.0	1,738.0	1.4%	1.0%	0.1x	8.0x	11.2x	1.3x	11.4x
Henry Schein, Inc.	78.83	10,882.5	1,100.0	13,220.5	12,718.0	1,086.7	868.2	8.5%	6.8%	1.0x	12.2x	15.2x	1.0x	15.3x
McKesson Corporation	341.58	49,044.3	5,199.0	53,609.3	268,446.0	3,385.0	2,811.0	1.3%	1.0%	0.2x	15.8x	19.1x	1.5x	13.5x
Owens & Minor Inc.	35.41	2,695.0	2,729.7	5,416.2	9,876.3	455.6	323.5	4.6%	3.3%	0.5x	11.9x	16.7x	6.0x	11.3x
Patterson Companies, Inc.	31.06	3,004.7	454.6	3,460.3	6,499.4	278.2	196.2	4.3%	3.0%	0.5x	12.4x	17.6x	1.6x	13.1x
Stericycle, Inc.	46.87	4,316.2	2,003.6	6,323.7	2,643.1	408.8	180.5	15.5%	6.8%	2.4x	15.5x	35.0x	4.9x	22.0x
	Min \$	2,695.0 \$	454.6	\$ 3,460.3	\$ 2,643.1	\$ 278.2 \$	180.5	1.3%	1.0%	0.1x	8.0x	11.2x	1.0x	11.3x
	Mean \$	16,676.5 \$	2,686.2	\$ 19,606.3	\$ 101,907.9	\$ 1,636.4 \$	1,260.9	5.3%	3.3%	0.7x	12.3x	18.3x	2.5x	14.1x
	Median \$	10,882.5 \$	2,729.7	\$ 13,220.5	\$ 12,718.0	\$ 1,086.7 \$	868.2	4.3%	3.0%	0.5x	12.2x	16.7x	1.5x	13.1x
	Max \$	49,044.3 \$	5,199.0	\$ 53,609.3	\$ 268,446.0	\$ 3,409.3 \$	2,811.0	15.5%	6.8%	2.4x	15.8x	35.0x	6.0x	22.0x

**Energy Transportation and Logistics** 

(\$ in US millions, except per share a	ımounts)									EV as	a multipl	le of	_	
Company Name	Stock Price	Market Cap	Net Debt	Enterprise Value	LTM Revenue	LTM EBITDA	LTM EBIT	Mar EBITDA	gins EBIT	LTM Revenue	LTM EBITDA	LTM EBIT	Net Debt/ EBITDA	Fwd. P/E Ratio
Civeo Corporation	\$ 29.67 \$	420.3 \$	170.0	\$ 655.8	\$ 665.5	\$ 116.0 \$	32.3	17.4%	4.9%	1.0x	5.7x	20.3x	1.5x	NM
Clean Harbors	97.59	5,311.8	2,273.1	7,670.3	4,596.4	793.8	467.3	17.3%	10.2%	1.7x	9.7x	16.4x	2.9x	17.3x
World Fuel	27.72	1,716.3	654.6	2,375.4	47,797.7	245.8	169.5	0.5%	0.4%	0.0x	9.7x	14.0x	2.7x	11.8x
Gibson Energy	20.54	3,027.0	1,251.0	4,196.8	7,616.8	323.1	221.7	4.2%	2.9%	0.6x	13.0x	18.9x	3.9x	17.1x
Mullen Group	11.39	1,059.7	639.7	1,702.6	1,438.5	198.7	124.2	13.8%	8.6%	1.2x	8.6x	13.7x	3.2x	11.3x
	Min \$	420.3 \$	170.0	\$ 655.8	\$ 665.5	\$ 116.0 \$	32.3	0.5%	0.4%	0.0x	5.7x	13.7x	1.5x	11.3x
	Mean \$	2,307.0 \$	997.7	\$ 3,320.2	\$ 12,423.0	\$ 335.5 \$	203.0	10.7%	5.4%	0.9x	9.3x	16.7x	2.8x	14.4x
	Median \$	1,716.3 \$	654.6	\$ 2,375.4	\$ 4,596.4	\$ 245.8 \$	169.5	13.8%	4.9%	1.0x	9.7x	16.4x	2.9x	14.4x
	Max \$	5,311.8 \$	2,273.1	\$ 7,670.3	\$ 47,797.7	\$ 793.8 \$	467.3	17.4%	10.2%	1.7x	13.0x	20.3x	3.9x	17.3x