

The BGSA Supply Chain Index

February 2025

BG Strategic Advisors

The BGSA Supply Chain Index

The BGSA Supply Chain Index tracks nine segments within our core coverage area of supply chain and logistics:

- Logistics
- Global Parcel / Logistics
- Truckload
- Less Than Truckload
- Railroads / Rail Services
- Supply Chain Technology and Software
- Technology Distribution
- Healthcare Distribution
- Energy Transportation and Logistics

The following pages highlight current public valuation trends throughout each of these industry segments, including EV / LTM EBITDA and one year stock performance, among others

Introduction to BG Strategic Advisors ("BGSA")

- BGSA is the leader in supply chain investment banking with a unique set of unmatched capabilities
- Due to our unique approach to strategy-led investment banking, BGSA has become
 the leading advisor on premium sell-side deals, the first call for buy-side acquisition
 strategy and execution, and a true thought leader in the supply chain sector
- BGSA has completed over 50 transactions within the supply chain, logistics, and transportation sector

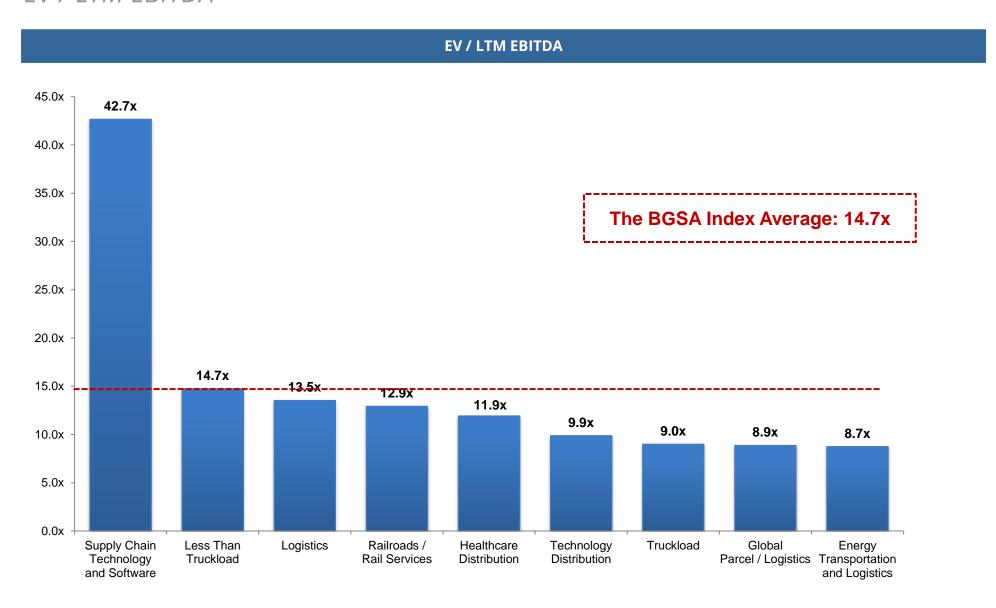
Recent Performance and Key Takeaways

- The BGSA Supply Chain Index as a whole is currently trading at an average EV / EBITDA multiple of 14.7x, up from 14.4x in December
 - Supply Chain Technology and LTL are currently outperforming the broader index, trading at 42.7x and 14.7x respectively
- The BGSA Supply Chain Index ended the month of January up 3.1%, while the S&P 500 was up 2.9%
 - The Tech Distribution segment ended the month of January up 14.2%
- Over the last 12 months, the BGSA Supply Chain Index was down 2.5%, while the S&P 500 was up 23.1%
 - The highest performing segments were Supply Chain Technology and Energy Logistics, both up 25.3%
- On Jan 7, <u>BlueGrace Logistics acquired FreightCenter</u>
- On Jan 10, Abu Dhabi Ports submitted a voluntary conditional cash offer to acquire the remaining 77.31% stake in Aramex for \$1.4 billion
- On Jan 10, <u>Delmar International acquired Ab Global Logistics Consulting</u>
- On Jan 21, <u>Package.ai announced that it has received \$14 million in a round of funding led by new investor Susquehanna Growth Equity</u>
- On Jan 22, <u>Idrive Logistics has announced a round of funding including a growth</u> loan from new investor Decathlon Capital Partners
- On Jan 24, <u>Aptean entered into a definitive agreement to acquire Logility Supply Chain Solutions for approximately \$480 million</u>



The BGSA Supply Chain Index

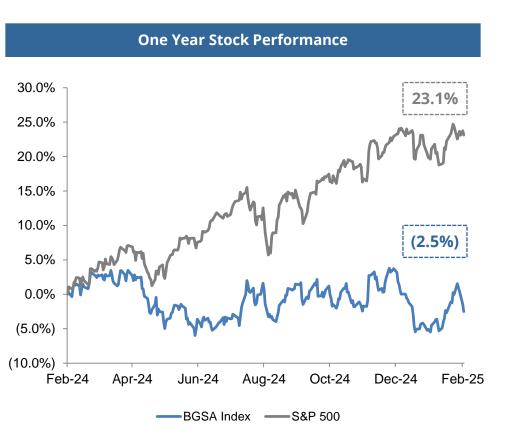
EV / LTM EBITDA

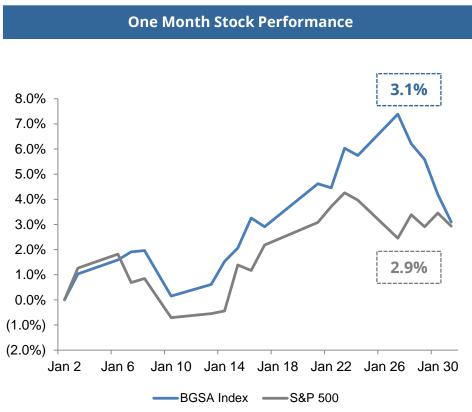




The BGSA Supply Chain Index

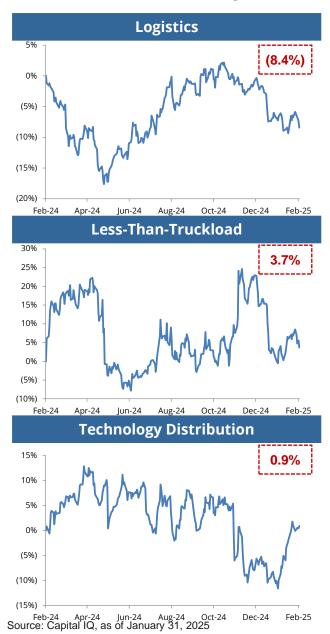
Stock Performance







One Year Stock Performance by Segment



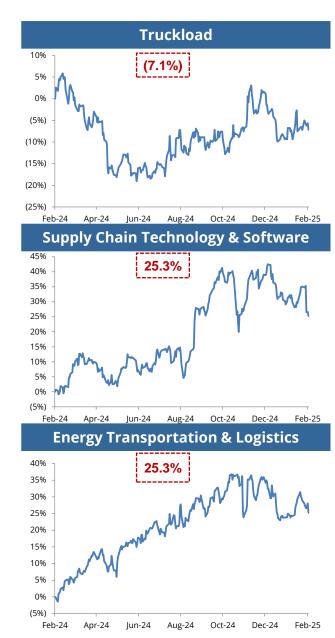


Aug-24

Oct-24

Dec-24

Feb-25



Logistics

Public Trading Information

| (\$ in US millions, except pe | er share am | ounts) | | | | | | | | | EV as | a multip | le of | _ | |
|-------------------------------|----------------|---------------|---------------|----|--------------------|----------------|---------------|---------------|---------------|--------------|----------------|---------------|-------------|---------------------|-------------------|
| Company Name | Stock Price | Market Cap | Net Debt | Er | nterprise Value | LTM Revenue | LTM EBITDA | LTM EBIT | Mar EBITDA | gins EBIT | LTM Revenue | LTM EBITDA | LTM EBIT | Net Debt/ EBITDA | Fwd. P/E Ratio |
| Agility | \$ 0.82 | \$ 2,084.7 | \$ 3,974.3 | \$ | 9,300.9 | \$ 4,789.8 | \$ 643.2 | \$ 471.9 | 13.4% | 9.9% | 1.9x | 14.5x | 19.7x | 6.2x | 0.0x |
| Americold | 21.85 | 6,211.0 | 3,699.1 | | 9,933.4 | 2,678.0 | 593.4 | 228.2 | 22.2% | 8.5% | 3.7x | 16.7x | 43.5x | 6.2x | 54.0x |
| CH Robinson | 99.49 | 11,760.2 | 1,595.4 | | 13,355.6 | 17,725.0 | 812.2 | 759.3 | 4.6% | 4.3% | 0.8x | 16.4x | 17.6x | 2.0x | 20.2x |
| DSV | 200.05 | 46,926.3 | 5,517.7 | | 52,108.0 | 23,948.0 | 2,617.9 | 2,401.7 | 10.9% | 10.0% | 2.2x | 19.9x | 21.7x | 2.1x | 24.1x |
| Expeditors International | 113.58 | 15,898.5 | (750.3) | | 15,150.6 | 9,923.6 | 1,006.9 | 939.6 | 10.1% | 9.5% | 1.5x | 15.0x | 16.1x | (0.7x) | 20.8x |
| Forward Air | 32.25 | 933.8 | 1,951.6 | | 2,995.8 | 2,179.8 | 221.5 | 100.6 | 10.2% | 4.6% | 1.4x | 13.5x | 29.8x | 8.8x | NM |
| GXO Logistics | 45.45 | 5,430.5 | 4,979.0 | | 10,444.5 | 11,049.0 | 769.0 | 374.0 | 7.0% | 3.4% | 0.9x | 13.6x | 27.9x | 6.5x | 15.1x |
| Hub Group | 44.61 | 2,737.4 | 338.8 | | 3,076.2 | 3,957.9 | 330.8 | 137.6 | 8.4% | 3.5% | 0.8x | 9.3x | 22.4x | 1.0x | 21.1x |
| Kuehne + Nagel | 228.29 | 27,010.4 | 1,626.6 | | 28,529.1 | 28,093.7 | 2,063.4 | 1,784.0 | 7.3% | 6.4% | 1.0x | 13.8x | 16.0x | 0.8x | 20.1x |
| Landstar System | 164.66 | 5,815.1 | (403.3) | | 5,411.8 | 4,834.1 | 307.6 | 248.9 | 6.4% | 5.1% | 1.1x | 17.6x | 21.7x | (1.3x) | 27.5x |
| Ryder System | 159.41 | 6,741.5 | 8,595.0 | | 15,336.5 | 12,470.0 | 2,498.0 | 777.0 | 20.0% | 6.2% | 1.2x | 6.1x | 19.7x | 3.4x | 12.3x |
| RXO | 25.65 | 4,124.3 | 648.0 | | 4,772.3 | 3,861.0 | 108.0 | 39.0 | 2.8% | 1.0% | 1.2x | NM | NM | 6.0x | 94.0x |
| Universal Truckload | 44.22 | 1,163.8 | 608.7 | | 1,772.5 | 1,771.8 | 310.4 | 220.5 | 17.5% | 12.4% | 1.0x | 5.7x | 8.0x | 2.0x | 9.9x |
| | Min | \$ 933.8 | \$ (750.3) | \$ | 1,772.5 | \$ 1,771.8 | \$ 108.0 | \$ 39.0 | 2.8% | 1.0% | 0.8x | 5.7x | 8.0x | (1.3x) | 0.0x |
| | Mean | \$ 10,526.0 | \$ 2,490.8 | \$ | 13,245.2 | \$ 9,790.9 | \$ 944.8 | \$ 652.5 | 10.8% | 6.5% | 1.4x | 13.5x | 22.0x | 3.3x | 26.6x |
| | Median | \$ 5,815.1 | \$ 1,626.6 | \$ | 9,933.4 | \$ 4,834.1 | \$ 643.2 | \$ 374.0 | 10.1% | 6.2% | 1.2x | 14.1x | 20.7x | 2.1x | 20.5x |
| | Max | \$ 46,926.3 | \$ 8,595.0 | \$ | 52,108.0 | \$ 28,093.7 | \$ 2,617.9 | \$ 2,401.7 | 22.2% | 12.4% | 3.7x | 19.9x | 43.5x | 8.8x | 94.0x |

Global Parcel / Logistics

Public Trading Information

| (\$ in US millions, except p | per share amo | unts) | | | | | | | | EV as | s a multip | le of | _ | |
|------------------------------|----------------|---------------|-------------|---------------------|----------------|----------------|---------------|--------|--------------|------------------|---------------|-------------|---------------------|-------------------|
| Company Name | Stock Price | Market Cap | Net Debt | Enterprise Value | LTM Revenue | LTM EBITDA | LTM EBIT | Mar; | gins EBIT | _ LTM Revenue | LTM EBITDA | LTM EBIT | Net Debt/ EBITDA | Fwd. P/E Ratio |
| Company Name | Price | Сар | Dent | value | Revenue | EDITUA | EDII | EDITUA | EDII | Revenue | EDITUA | EDII | EDITUA | Katio |
| Deutsche Post | \$ 36.18 | 41,686.0 | \$ 23,107.3 | \$ 63,584.0 | \$ 92,831.8 | \$ 8,204.3 | \$ 5,633.5 | 8.8% | 6.1% | 0.7x | 7.8x | 11.3x | 2.8x | 11.5x |
| FedEx | 264.87 | 63,794.1 | 32,245.0 | 96,039.1 | 87,393.0 | 10,874.0 | 6,557.0 | 12.4% | 7.5% | 1.1x | 8.8x | 14.6x | 3.0x | 12.5x |
| United Parcel Service | 114.23 | 97,480.4 | 19,334.0 | 116,839.4 | 91,070.0 | 11,681.0 | 8,072.0 | 12.8% | 8.9% | 1.3x | 10.0x | 14.5x | 1.7x | 14.4x |
| | Min 4 | 41,686.0 | \$ 19,334.0 | \$ 63,584.0 | \$ 87,393.0 | \$ 8,204.3 | \$ 5,633.5 | 8.8% | 6.1% | 0.7x | 7.8x | 11.3x | 1.7x | 11.5x |
| | Mean \$ | 67,653.5 | \$ 24,895.4 | \$ 92,154.2 | \$ 90,431.6 | \$ 10,253.1 | \$ 6,754.2 | 11.4% | 7.5% | 1.0x | 8.9x | 13.5x | 2.5x | 12.8x |
| | Median \$ | 63,794.1 | \$ 23,107.3 | \$ 96,039.1 | \$ 91,070.0 | \$ 10,874.0 | \$ 6,557.0 | 12.4% | 7.5% | 1.1x | 8.8x | 14.5x | 2.8x | 12.5x |
| | Max \$ | 97,480.4 | \$ 32,245.0 | \$ 116,839.4 | \$ 92,831.8 | \$ 11,681.0 | \$ 8,072.0 | 12.8% | 8.9% | 1.3x | 10.0x | 14.6x | 3.0x | 14.4x |

Truckload

Public Trading Information

| (\$ in US millions, except pe | r share amo | unts) | | | | | | | | | EV as | s a multip | le of | _ | |
|-------------------------------|----------------|---------------|-------------|---------------------|----|----------------|---------------|--------------|---------------|--------------|----------------|---------------|-------------|---------------------|-------------------|
| Company Name | Stock Price | Market Cap | Net Debt | Enterprise Value | R | LTM Revenue | LTM BITDA | LTM EBIT | Mar EBITDA | gins EBIT | LTM Revenue | LTM EBITDA | LTM EBIT | Net Debt/ EBITDA | Fwd. P/E Ratio |
| Covenant Transportation | \$ 27.71 \$ | 730.4 | \$ 281.3 | \$ 1,011.7 | \$ | 1,131.5 | \$ 132.3 | \$ 46.4 | 11.7% | 4.1% | 0.9x | 7.6x | 21.8x | 2.1x | 12.6x |
| Heartland Express | 11.44 | 898.3 | 195.8 | 1,094.1 | | 1,047.5 | 155.7 | (27.7) | 14.9% | (2.6%) | 1.0x | 7.0x | NM | 1.3x | 132.6x |
| JB Hunt | 171.22 | 17,217.0 | 2,176.5 | 19,393.5 | | 12,087.2 | 1,572.1 | 831.2 | 13.0% | 6.9% | 1.6x | 12.3x | 23.3x | 1.4x | 27.0x |
| Knight-Swift | 57.09 | 9,242.5 | 2,600.0 | 12,309.3 | | 7,410.1 | 1,076.8 | 284.0 | 14.5% | 3.8% | 1.7x | 11.4x | 43.3x | 2.4x | 28.4x |
| Marten Transport | 15.40 | 1,254.5 | (17.0) |) 1,237.6 | | 963.7 | 147.4 | 28.2 | 15.3% | 2.9% | 1.3x | 8.4x | 43.8x | (0.1x) | 38.8x |
| P.A.M. Transportation | 16.01 | 348.7 | 196.4 | 545.2 | | 728.3 | 72.3 | 0.1 | 9.9% | 0.0% | 0.7x | 7.5x | NM | 2.7x | 26.2x |
| Schneider | 29.75 | 5,211.8 | 409.2 | 5,621.0 | | 5,290.5 | 578.9 | 165.2 | 10.9% | 3.1% | 1.1x | 9.7x | 34.0x | 0.7x | 28.3x |
| Werner Enterprises | 36.10 | 2,231.3 | 678.4 | 2,947.9 | | 3,097.5 | 370.5 | 76.3 | 12.0% | 2.5% | 1.0x | 8.0x | 38.6x | 1.8x | 36.6x |
| _ | | | | | | | | | | | | | | | |
| | Min \$ | 348.7 | \$ (17.0) |) \$ 545.2 | \$ | 728.3 | \$ 72.3 | \$ (27.7) | 9.9% | (2.6%) | 0.7x | 7.0x | 21.8x | (0.1x) | 12.6x |
| | Mean \$ | 4,641.8 | \$ 815.1 | \$ 5,520.0 | \$ | 3,969.5 | \$ 513.3 | \$ 175.5 | 12.8% | 2.6% | 1.2x | 9.0x | 34.2x | 1.5x | 41.3x |
| | Median \$ | 1,742.9 | \$ 345.2 | \$ 2,092.7 | \$ | 2,114.5 | \$ 263.1 | \$ 61.3 | 12.5% | 3.0% | 1.1x | 8.2x | 36.3x | 1.6x | 28.4x |
| | Max \$ | 17,217.0 | \$ 2,600.0 | \$ 19,393.5 | \$ | 12,087.2 | \$ 1,572.1 | \$ 831.2 | 15.3% | 6.9% | 1.7x | 12.3x | 43.8x | 2.7x | 132.6x |



Less-Than-Truckload

Public Trading Information

| (\$ in US millions, except pe | er share am | ounts) | | | | | | | | | | EV as | s a multip | le of | _ | |
|-------------------------------|-------------|----------|-----|------------|------|-----------|---------------|---------------|---------------|--------|-------|---------|------------|-------|-----------|----------|
| | Stock | Market | | Net | E | nterprise | LTM | LTM | LTM | Mar | gins | LTM | LTM | LTM | Net Debt/ | Fwd. P/E |
| Company Name | Price | Сар | | Debt | | Value | Revenue | EBITDA | EBIT | EBITDA | EBIT | Revenue | EBITDA | EBIT | EBITDA | Ratio |
| ArcBest Corporation | \$ 95.61 | \$ 2,22 | 5.5 | \$ 256.3 | \$ | 2,482.7 | \$ 4,179.0 | \$ 393.5 | \$ 244.4 | 9.4% | 5.8% | 0.6x | 6.3x | 10.2x | 0.7x | 14.1x |
| Old Dominion Freight Lir | 185.61 | 39,62 | 7.3 | (14.2) |) | 39,613.1 | 5,924.5 | 1,971.4 | 1,631.0 | 33.3% | 27.5% | 6.7x | 20.1x | 24.3x | (0.0x) | 34.6x |
| Saia | 480.11 | 12,73 | 1.7 | 294.6 | | 13,029.2 | 3,171.3 | 696.0 | 494.2 | 21.9% | 15.6% | 4.1x | 18.7x | 26.4x | 0.4x | 33.0x |
| TFI International | 132.34 | 11,20 |).9 | 3,114.2 | | 14,107.8 | 8,288.6 | 1,127.5 | 758.1 | 13.6% | 9.1% | 1.7x | 12.5x | 18.6x | 2.8x | 18.5x |
| XPO Logistics | 133.67 | 15,55 | 9.4 | 3,821.0 | | 19,380.4 | 8,090.0 | 1,205.0 | 726.0 | 14.9% | 9.0% | 2.4x | 16.1x | 26.7x | 3.2x | 35.4x |
| | | | | | | | | | | | | | | | | |
| | Min | \$ 2,22 | 5.5 | \$ (14.2) |) \$ | 2,482.7 | \$ 3,171.3 | \$ 393.5 | \$ 244.4 | 9.4% | 5.8% | 0.6x | 6.3x | 10.2x | (0.0x) | 14.1x |
| | Mean | \$ 16,26 | 9.8 | \$ 1,494.4 | \$ | 17,722.7 | \$ 5,930.7 | \$ 1,078.7 | \$ 770.8 | 18.6% | 13.4% | 3.1x | 14.7x | 21.2x | 1.4x | 27.1x |
| | Median | \$ 12,73 | 1.7 | \$ 294.6 | \$ | 14,107.8 | \$ 5,924.5 | \$ 1,127.5 | \$ 726.0 | 14.9% | 9.1% | 2.4x | 16.1x | 24.3x | 0.7x | 33.0x |
| | Max | \$ 39,62 | 7.3 | \$ 3,821.0 | \$ | 39,613.1 | \$ 8,288.6 | \$ 1,971.4 | \$ 1,631.0 | 33.3% | 27.5% | 6.7x | 20.1x | 26.7x | 3.2x | 35.4x |



Railroads / Rail Services

Public Trading Information

| (\$ in US millions, except pe | r share am | ounts) | | | | | | | | | EV as | s a multipl | e of | _ | |
|-------------------------------|------------|-----------|----------------|----|-----------|----------------|----------------|---------------|--------|-------|---------|-------------|-------|-----------|----------|
| | Stock | Market | Net | E | nterprise | LTM | LTM | LTM | Mar | gins | LTM | LTM | LTM | Net Debt/ | Fwd. P/E |
| Company Name | Price | Сар | Debt | | Value | Revenue | EBITDA | EBIT | EBITDA | EBIT | Revenue | EBITDA | EBIT | EBITDA | Ratio |
| Canadian National Railw | \$104.90 | 65,899.5 | \$ 14,582.6 | \$ | 80,396.7 | \$ 11,847.0 | \$ 6,026.4 | \$ 4,711.4 | 50.9% | 39.8% | 6.8x | 13.3x | 17.1x | 2.4x | 19.0x |
| Canadian Pacific Railway | 79.80 | 74,496.3 | 15,209.5 | | 90,306.3 | 10,109.5 | 5,242.4 | 3,921.9 | 51.9% | 38.8% | 8.9x | 17.2x | 23.0x | 2.9x | 23.6x |
| CSX | 32.87 | 63,387.1 | 17,498.0 | | 80,885.1 | 14,540.0 | 7,000.0 | 5,342.0 | 48.1% | 36.7% | 5.6x | 11.6x | 15.1x | 2.5x | 17.9x |
| Norfolk Southern | 255.30 | 57,779.7 | 15,565.0 | | 73,344.7 | 12,123.0 | 5,932.0 | 4,579.0 | 48.9% | 37.8% | 6.1x | 12.4x | 16.0x | 2.6x | 19.5x |
| The Greenbrier Compan | 66.26 | 2,077.9 | 1,575.9 | | 3,859.2 | 3,611.8 | 476.0 | 358.0 | 13.2% | 9.9% | 1.1x | 8.1x | 10.8x | 3.3x | 11.1x |
| Union Pacific | 247.79 | 150,224.3 | 31,427.0 | | 181,305.3 | 24,250.0 | 12,111.0 | 9,713.0 | 49.9% | 40.1% | 7.5x | 15.0x | 18.7x | 2.6x | 20.6x |
| | | | | | | | | | | | | | | | |
| | Min | 2,077.9 | \$ 1,575.9 | \$ | 3,859.2 | \$ 3,611.8 | \$ 476.0 | \$ 358.0 | 13.2% | 9.9% | 1.1x | 8.1x | 10.8x | 2.4x | 11.1x |
| | Mean | 68,977.5 | \$ 15,976.3 | \$ | 85,016.2 | \$ 12,746.9 | \$ 6,131.3 | \$ 4,770.9 | 43.8% | 33.8% | 6.0x | 12.9x | 16.8x | 2.7x | 18.6x |
| | Median | 64,643.3 | \$ 15,387.2 | \$ | 80,640.9 | \$ 11,985.0 | \$ 5,979.2 | \$ 4,645.2 | 49.4% | 38.3% | 6.4x | 12.9x | 16.5x | 2.6x | 19.2x |
| | Max | 150,224.3 | \$ 31,427.0 | \$ | 181,305.3 | \$ 24,250.0 | \$ 12,111.0 | \$ 9,713.0 | 51.9% | 40.1% | 8.9x | 17.2x | 23.0x | 3.3x | 23.6x |

Supply Chain Technology and Software

Public Trading Information

| (\$ in US millions, except p | er share amo | unts) | | | | | | | | | | EV as | s a multip | le of | _ | |
|------------------------------|----------------|---------------|---------------|---------------------|----|----------------|----|--------------|--------------|---------------|--------------|----------------|---------------|-------------|---------------------|-------------------|
| Company Name | Stock Price | Market Cap | et ebt | Enterprise Value | ı | LTM Revenue | E | LTM BITDA | LTM EBIT | Mar EBITDA | gins EBIT | LTM Revenue | LTM EBITDA | LTM EBIT | Net Debt/ EBITDA | Fwd. P/E Ratio |
| Descartes Systems | \$116.24 \$ | 9,942.8 | \$ (174.3) | \$ 9,774.9 | \$ | 631.8 | \$ | 255.1 | \$ 184.6 | 40.4% | 29.2% | 15.5x | 38.3x | 53.0x | (0.7x) | 44.6x |
| E2open | 2.63 | 813.1 | 917.6 | 1,787.3 | | 613.5 | | 151.1 | (35.9) | 24.6% | (5.8%) | 2.9x | 11.8x | NM | 6.1x | NM |
| Exlservice Holdings | 50.26 | 8,086.0 | 99.8 | 8,185.7 | | 1,771.0 | | 287.3 | 246.8 | 16.2% | 13.9% | 4.6x | 28.5x | 33.2x | 0.3x | 28.1x |
| Kinaxis | 115.61 | 3,257.7 | (244.3) | 3,029.6 | | 471.2 | | 27.7 | 20.7 | 5.9% | 4.4% | 6.4x | NM | NM | (8.8x) | 39.2x |
| Logility | 14.12 | 475.6 | (84.2) | 391.3 | | 102.4 | | 9.2 | 4.6 | 9.0% | 4.5% | 3.8x | 42.6x | 85.8x | (9.2x) | 43.4x |
| Manhattan Associates | 208.59 | 12,707.6 | (218.4) | 12,489.1 | | 1,042.4 | | 267.9 | 261.6 | 25.7% | 25.1% | 12.0x | 46.6x | 47.7x | (0.8x) | 45.8x |
| Wisetech Global | 77.21 | 25,608.4 | (12.7) | 25,596.5 | | 695.0 | | 290.2 | 259.1 | 41.7% | 37.3% | 36.8x | 88.2x | 98.8x | (0.0x) | 105.6x |
| | Min \$ | 475.6 | \$ (244.3) | \$ 391.3 | \$ | 102.4 | \$ | 9.2 | \$ (35.9) | 5.9% | (5.8%) | 2.9x | 11.8x | 33.2x | (9.2x) | 28.1x |
| | Mean \$ | 8,698.7 | \$ 40.5 | \$ 8,750.6 | \$ | 761.0 | \$ | 184.1 | \$ 134.5 | 23.4% | 15.5% | 11.7x | 42.7x | 63.7x | (1.9x) | 51.1x |
| | Median \$ | 8,086.0 | \$ (84.2) | \$ 8,185.7 | \$ | 631.8 | \$ | 255.1 | \$ 184.6 | 24.6% | 13.9% | 6.4x | 40.4x | 53.0x | (0.7x) | 44.0x |
| | Max \$ | 25,608.4 | \$ 917.6 | \$ 25,596.5 | \$ | 1,771.0 | \$ | 290.2 | \$ 261.6 | 41.7% | 37.3% | 36.8x | 88.2x | 98.8x | 6.1x | 105.6x |

Technology Distribution

Public Trading Information

| (\$ in US millions, except p | per share amoເ | ınts) | | | | | | | | EV as | s a multip | le of | _ | |
|------------------------------|----------------|---------------|-------------|---------------------|----------------|---------------|---------------|---------------|--------------|----------------|---------------|-------------|---------------------|-------------------|
| Company Name | Stock Price | Market Cap | Net Debt | Enterprise Value | LTM Revenue | LTM EBITDA | LTM EBIT | Mar EBITDA | gins EBIT | LTM Revenue | LTM EBITDA | LTM EBIT | Net Debt/ EBITDA | Fwd. P/E Ratio |
| Arrow Electronics | \$116.55 \$ | • | | \$ 9,227.5 | 28,489.6 | 1,338.1 | \$ 1,171.6 | 4.7% | 4.1% | 0.3x | 6.9x | 7.9x | 2.3x | 10.9x |
| Avnet | 51.66 | 4,468.8 | 2,617.2 | 7,086.0 | 22,484.1 | 816.7 | 735.8 | 3.6% | 3.3% | 0.3x | 8.7x | 9.6x | 3.2x | 12.4x |
| CDW Corporation | 199.14 | 26,538.2 | 5,388.0 | 31,926.2 | 20,831.2 | 1,996.3 | 1,722.4 | 9.6% | 8.3% | 1.5x | 16.0x | 18.5x | 2.7x | 20.4x |
| ScanSource | 41.85 | 981.9 | 39.6 | 1,021.5 | 3,021.8 | 117.9 | 88.8 | 3.9% | 2.9% | 0.3x | 8.7x | 11.5x | 0.3x | 11.8x |
| SYNNEX | 142.51 | 12,063.7 | 3,342.6 | 15,406.3 | 58,452.4 | 1,673.1 | 1,265.5 | 2.9% | 2.2% | 0.3x | 9.2x | 12.2x | 2.0x | 11.1x |
| | Min \$ | 981.9 | \$ 39.6 | \$ 1,021.5 | \$ 3,021.8 | \$ 117.9 | \$ 88.8 | 2.9% | 2.2% | 0.3x | 6.9x | 7.9x | 0.3x | 10.9x |
| | Mean \$ | 10,036.4 | \$ 2,882.5 | \$ 12,933.5 | \$ 26,655.8 | \$ 1,188.4 | \$ 996.8 | 4.9% | 4.2% | 0.6x | 9.9x | 11.9x | 2.1x | 13.3x |
| | Median \$ | 6,129.4 | \$ 3,025.1 | \$ 9,227.5 | \$ 22,484.1 | \$ 1,338.1 | \$ 1,171.6 | 3.9% | 3.3% | 0.3x | 8.7x | 11.5x | 2.3x | 11.8x |
| | Max \$ | 26,538.2 | \$ 5,388.0 | \$ 31,926.2 | \$ 58,452.4 | \$ 1,996.3 | \$ 1,722.4 | 9.6% | 8.3% | 1.5x | 16.0x | 18.5x | 3.2x | 20.4x |



Healthcare Distribution

Public Trading Information

| (\$ in US millions, except pe | er share amo | ounts) | | | | | | | | | EV as | s a multip | le of | _ | |
|-------------------------------|--------------|----------|---------------|----|-----------|-----------------|---------------|---------------|--------|------|---------|------------|-------|-----------|----------|
| | Stock | Market | Net | E | nterprise | LTM | LTM | LTM | Mar | gins | LTM | LTM | LTM | Net Debt/ | Fwd. P/E |
| Company Name | Price | Сар | Debt | | Value | Revenue | EBITDA | EBIT | EBITDA | EBIT | Revenue | EBITDA | EBIT | EBITDA | Ratio |
| Cardinal Health, Inc. | \$123.66 | 29,872.3 | \$ 3,596.0 | \$ | 33,538.3 | \$ 222,276.0 | \$ 2,948.0 | \$ 2,211.0 | 1.3% | 1.0% | 0.2x | 11.4x | 15.2x | 1.2x | 14.6x |
| Cencora | 254.21 | 49,280.1 | 2,490.2 | | 51,911.1 | 293,958.6 | 4,151.8 | 3,040.1 | 1.4% | 1.0% | 0.2x | 12.5x | 17.1x | 0.6x | 16.8x |
| Henry Schein, Inc. | 80.00 | 9,974.5 | 2,866.0 | | 14,308.5 | 12,499.0 | 922.0 | 633.0 | 7.4% | 5.1% | 1.1x | 15.5x | 22.6x | 3.1x | 16.1x |
| McKesson Corporation | 594.75 | 75,497.6 | 4,746.0 | | 80,618.6 | 330,187.0 | 4,890.0 | 4,341.0 | 1.5% | 1.3% | 0.2x | 16.5x | 18.6x | 1.0x | 17.1x |
| Owens & Minor Inc. | 14.24 | 1,098.0 | 2,127.6 | | 3,225.6 | 10,661.0 | 582.5 | 328.2 | 5.5% | 3.1% | 0.3x | 5.5x | 9.8x | 3.7x | 8.1x |
| Patterson Companies, In | 30.95 | 2,731.7 | 657.6 | | 3,389.7 | 6,554.9 | 333.1 | 242.2 | 5.1% | 3.7% | 0.5x | 10.2x | 14.0x | 2.0x | 12.9x |
| | | | | | | | | | | | | | | | |
| | Min | 1,098.0 | \$ 657.6 | \$ | 3,225.6 | \$ 6,554.9 | \$ 333.1 | \$ 242.2 | 1.3% | 1.0% | 0.2x | 5.5x | 9.8x | 0.6x | 8.1x |
| | Mean \$ | 28,075.7 | \$ 2,747.2 | \$ | 31,165.3 | \$ 146,022.7 | \$ 2,304.6 | \$ 1,799.3 | 3.7% | 2.5% | 0.4x | 11.9x | 16.2x | 1.9x | 14.3x |
| | Median \$ | 19,923.4 | \$ 2,678.1 | \$ | 23,923.4 | \$ 117,387.5 | \$ 1,935.0 | \$ 1,422.0 | 3.3% | 2.2% | 0.3x | 11.9x | 16.1x | 1.6x | 15.4x |
| | Max | 75,497.6 | \$ 4,746.0 | \$ | 80,618.6 | \$ 330,187.0 | \$ 4,890.0 | \$ 4,341.0 | 7.4% | 5.1% | 1.1x | 16.5x | 22.6x | 3.7x | 17.1x |

Energy Transportation and Logistics

Public Trading Information

| (\$ in US millions, except | per share amo | unts) | | | | | | | EV a | s a multip | le of | _ | |
|----------------------------|----------------|---------------|-------------|---------------------|----------------|---------------|-------------|---------------------|----------------|---------------|-------------|---------------------|-------------------|
| Company Name | Stock Price | Market Cap | Net Debt | Enterprise Value | LTM Revenue | LTM EBITDA | LTM EBIT | Margins EBITDA EBIT | LTM Revenue | LTM EBITDA | LTM EBIT | Net Debt/ EBITDA | Fwd. P/E Ratio |
| Civeo Corporation | \$ 23.54 \$ | 324.2 | \$ 40.1 | \$ 366.1 | \$ 702.0 | \$ 81.6 | \$ 14.5 | 11.6% 2.1% | 0.5x | 4.5x | 25.3x | 0.5x | 58.9x |
| Clean Harbors | 233.00 | 12,558.5 | 2,590.8 | 15,149.3 | 5,797.0 | 1,074.5 | 680.6 | 18.5% 11.79 | 6 2.6x | 14.1x | 22.3x | 2.4x | 30.2x |
| Gibson Energy | 16.94 | 2,762.6 | 1,867.7 | 4,505.9 | 9,054.2 | 402.5 | 289.8 | 4.4% 3.2% | 0.5x | 11.2x | 15.5x | 4.6x | 16.5x |
| Mullen Group | 10.29 | 902.6 | 651.3 | 1,510.5 | 1,472.2 | 230.9 | 166.6 | 15.7% 11.39 | 6 1.0x | 6.5x | 9.1x | 2.8x | 11.6x |
| World Fuel | 28.27 | 1,641.9 | 509.2 | 2,157.7 | 44,410.5 | 291.0 | 214.4 | 0.7% 0.5% | 0.0x | 7.4x | 10.1x | 1.7x | 11.8x |
| | Min \$ | 324.2 | \$ 40.1 | \$ 366.1 | \$ 702.0 | \$ 81.6 | \$ 14.5 | 0.7% 0.5% | 0.0x | 4.5x | 9.1x | 0.5x | 11.6x |
| | Mean \$ | 3,637.9 | \$ 1,131.8 | \$ 4,737.9 | \$ 12,287.2 | \$ 416.1 | \$ 273.2 | 10.2% 5.8% | 0.9x | 8.7x | 16.4x | 2.4x | 25.8x |
| | Median \$ | 1,641.9 | \$ 651.3 | \$ 2,157.7 | \$ 5,797.0 | \$ 291.0 | \$ 214.4 | 11.6% 3.2% | 0.5x | 7.4x | 15.5x | 2.4x | 16.5x |
| | Max \$ | 12,558.5 | \$ 2,590.8 | \$ 15,149.3 | \$ 44,410.5 | \$ 1,074.5 | \$ 680.6 | 18.5% 11.79 | 6 2.6x | 14.1x | 25.3x | 4.6x | 58.9x |