

# The BGSA Supply Chain Index

March 2023

### **BG** Strategic Advisors

#### The BGSA Supply Chain Index

The BGSA Supply Chain Index tracks nine segments within our core coverage area of supply chain and logistics:

- Logistics
- Global Parcel / Logistics
- Truckload
- Less Than Truckload
- Railroads / Rail Services
- Supply Chain Technology and Software
- Technology Distribution
- Healthcare Distribution
- Energy Transportation and Logistics

The following pages highlight current public valuation trends throughout each of these industry segments, including EV / LTM EBITDA and one year stock performance, among others

#### Introduction to BG Strategic Advisors ("BGSA")

- BGSA is the leader in supply chain investment banking with a unique set of unmatched capabilities
- Due to our unique approach to strategy-led investment banking, BGSA has become
  the leading advisor on premium sell-side deals, the first call for buy-side acquisition
  strategy and execution, and a true thought leader in the supply chain sector
- BGSA has completed over 50 transactions within the supply chain, logistics, and transportation sector

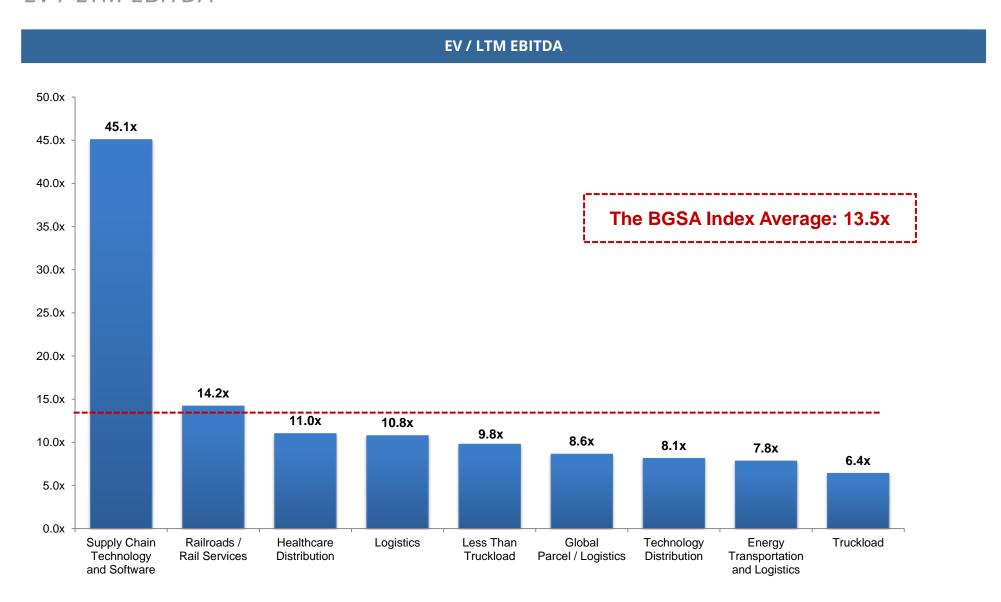
#### **Recent Performance and Key Takeaways**

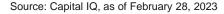
- The BGSA Supply Chain Index as a whole is currently trading at an average EV / EBITDA multiple of 13.5x, up from 13.3x in January
  - Supply Chain Technology and Railroads are currently outperforming the broader index, trading at 45.1x and 14.2x respectively
- The BGSA Supply Chain Index ended the month of February down 2.5%, while the S&P 500 was up 3.6%
- Over the last 12 months, the BGSA Supply Chain Index was down 2.9%, while the S&P 500 was down 8.2%
  - The highest performing segments were Energy Logistics, up 16.8%; Healthcare Distribution, up 15.6%; and Supply Chain Technology, up 11.0%
- On Feb 2, Jones Logistics, a portfolio company of Jones Capital, acquired Nationwide <u>Express</u>
- On Feb 2, Freightify announced a \$12 million debt and equity round led by new investor Seguoia Capital India
- On Feb 16, WiseTech Global acquired Blume Global for approximately \$414 million
- On Feb 17, TFI International acquired Axsun
- On Feb 24, Western IntermodeX acquired Quickload Logistics
- On Feb 27, TRAFiX agreed to acquire Integrated Transaction Systems and ITS Online
- On Feb 27, EFL Global acquired Trans American Customhouse Brokers
- On March 1, Staci Group acquired Amware Fulfillment from Rotunda Capital Partners



## The BGSA Supply Chain Index

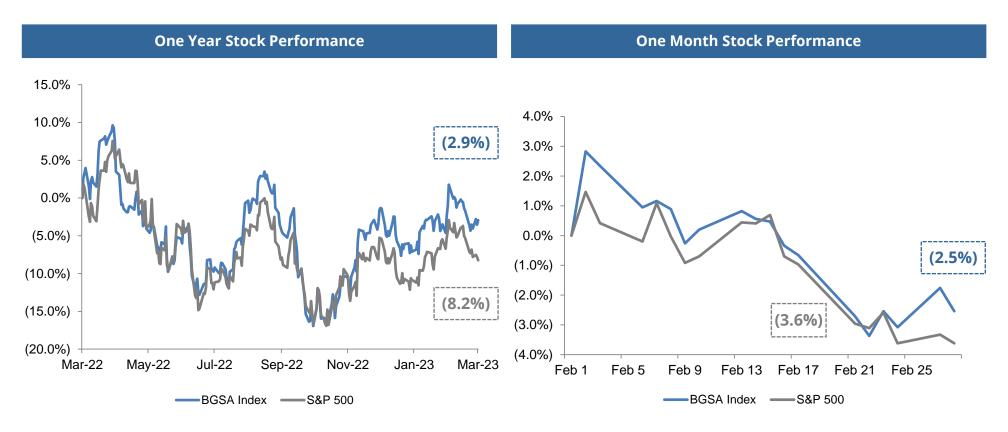
EV / LTM EBITDA



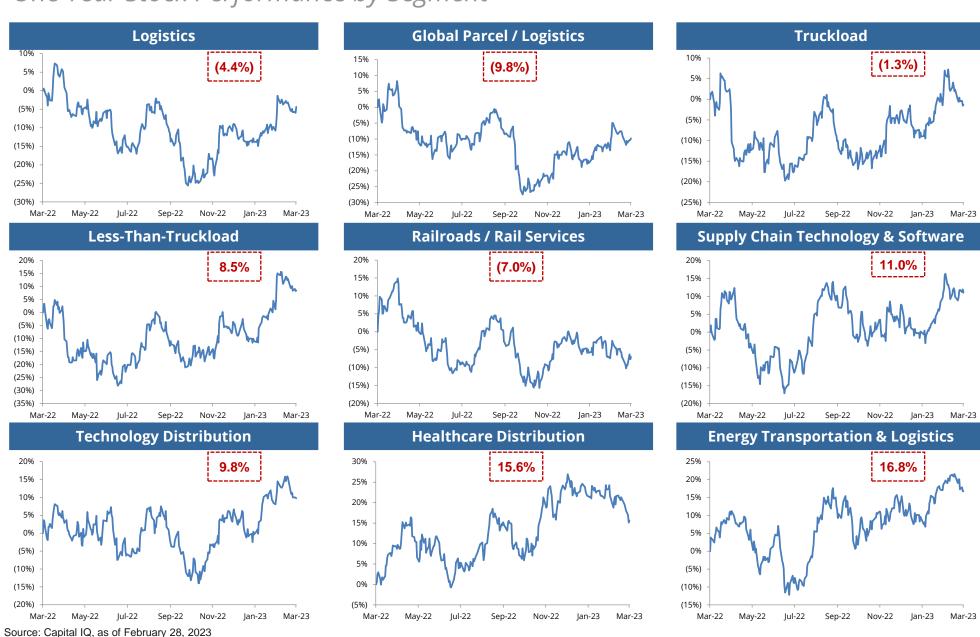


### The BGSA Supply Chain Index

### Stock Performance



One Year Stock Performance by Segment





### Logistics

#### **Public Trading Information**

(\$ in US millions, except per sha	re amounts)									EV as	a multipl	e of	_	
Company Name	Stock Price	Market Cap	Net Debt	Enterprise Value	LTM Revenue	LTM EBITDA	LTM EBIT	Mar EBITDA	gins EBIT	_ LTM Revenue	LTM EBITDA	LTM EBIT	Net Debt/ EBITDA	Fwd. P/E Ratio
Agility	\$ 1.97 \$	5,015.4 \$	3,103.7	\$ 8,556.7	\$ 2,153.5	\$ 313.9 \$	269.0	14.6%	12.5%	4.0x	27.3x	31.8x	9.9x	20.4x
Americold	29.40	7,935.8	3,514.0	11,464.3	2,905.4	456.0	122.4	15.7%	4.2%	3.9x	25.1x	93.6x	7.7x	160.3x
CH Robinson	\$ 99.96 \$	11,646.4 \$	2,143.7	\$ 13,790.1	\$ 24,696.6	\$ 1,365.0 \$	1,303.5	5.5%	5.3%	0.6x	10.1x	10.6x	1.6x	21.7x
DSV	182.62	39,519.6	4,140.7	43,659.7	33,860.0	3,780.2	3,618.5	11.2%	10.7%	1.3x	11.5x	12.1x	1.1x	23.4x
Expeditors International	\$ 104.56 \$	16,135.0 \$	(1,515.7)	\$ 14,622.8	\$ 17,071.3	\$ 1,946.7 \$	1,889.4	11.4%	11.1%	0.9x	7.5x	7.7x	(0.8x)	20.1x
Forward Air	103.21	2,744.3	232.0	2,976.3	1,973.4	310.5	265.7	15.7%	13.5%	1.5x	9.6x	11.2x	0.7x	16.7x
GXO Logistics	\$ 49.57 \$	5,887.7 \$	3,724.0	\$ 9,644.7	\$ 8,993.0	\$ 697.0 \$	368.0	7.8%	4.1%	1.1x	13.8x	26.2x	5.3x	21.6x
Hub Group	91.73	3,061.9	165.1	3,227.0	5,340.5	631.5	477.8	11.8%	8.9%	0.6x	5.1x	6.8x	0.3x	12.2x
Kuehne + Nagel	\$ 257.36 \$	30,956.9 \$	(2,247.3)	\$ 28,745.3	\$ 42,607.6	\$ 4,348.6 \$	4,069.6	10.2%	9.6%	0.7x	6.6x	7.1x	(0.5x)	21.9x
Landstar System	180.79	6,495.5	(195.1)	6,300.4	7,439.7	625.6	568.1	8.4%	7.6%	0.8x	10.1x	11.1x	(0.3x)	20.3x
Ryder System	\$ 97.91 \$	4,532.2 \$	6,817.0	\$ 11,349.2	\$ 12,011.0	\$ 2,694.0 \$	964.0	22.4%	8.0%	0.9x	4.2x	11.8x	2.5x	8.5x
RXO	20.57	2,398.5	519.0	2,917.5	4,796.0	306.0	220.0	6.4%	4.6%	0.6x	9.5x	13.3x	1.7x	27.4x
Universal Truckload	\$ 29.70 \$	780.4 \$	321.3	\$ 1,101.8	\$ 2,015.5	\$ 305.3 \$	240.4	15.1%	11.9%	0.5x	3.6x	4.6x	1.1x	7.4x
XPO Logistics	33.36	3,853.2	2,797.0	6,650.2	7,718.0	1,001.0	609.0	13.0%	7.9%	0.9x	6.6x	10.9x	2.8x	14.4x
	Min \$	780.4 \$	(2,247.3)	\$ 1,101.8	\$ 1,973.4	\$ 305.3 \$	122.4	5.5%	4.1%	0.5x	3.6x	4.6x	(0.8x)	7.4x
	Mean \$	10,068.8 \$	1,680.0	\$ 11,786.1	\$ 12,398.7	\$ 1,341.5 \$	1,070.4	12.1%	8.6%	1.3x	10.8x	18.5x	2.4x	28.3x
	Median \$	5,451.5 \$	1,331.3	\$ 9,100.7	\$ 7,578.9	\$ 664.3 \$	523.0	11.6%	8.5%	0.9x	9.6x	11.1x	1.3x	20.4x
	Max \$	39,519.6 \$	6,817.0	\$ 43,659.7	\$ 42,607.6	\$ 4,348.6 \$	4,069.6	22.4%	13.5%	4.0x	27.3x	93.6x	9.9x	160.3x



Global Parcel / Logistics

(\$ in US millions, except per sho	are amounts)									EV as	a multipl	e of	_	
	Stock	Market	Net	Enterprise	LTM	LTM	LTM	Mar	gins	LTM	LTM	LTM	Net Debt/	Fwd. P/E
Company Name	Price	Сар	Debt	Value	Revenue	EBITDA	EBIT	EBITDA	EBIT	Revenue	EBITDA	EBIT	EBITDA	Ratio
Deutsche Post	\$ 42.59 \$	51,323.8 \$	16,478.7	\$ 69,645.4	\$ 92,617.2	10,384.4 \$	8,406.6	11.2%	9.1%	0.8x	6.7x	8.3x	1.6x	13.4x
FedEx	203.22	51,292.1	33,390.0	84,682.1	94,091.0	9,449.0	5,375.0	10.0%	5.7%	0.9x	9.0x	15.8x	3.5x	14.1x
United Parcel Service	182.49	156,711.6	15,931.0	172,659.6	100,338.0	16,972.0	13,784.0	16.9%	13.7%	1.7x	10.2x	12.5x	0.9x	16.1x
	Min \$	51,292.1 \$	15,931.0	\$ 69,645.4	\$ 92,617.2	\$ 9,449.0 \$	5,375.0	10.0%	5.7%	0.8x	6.7x	8.3x	0.9x	13.4x
	Mean \$	86,442.5 \$	21,933.2	\$ 108,995.7	\$ 95,682.1	\$ 12,268.5 \$	9,188.5	12.7%	9.5%	1.1x	8.6x	12.2x	2.0x	14.5x
	Median \$	51,323.8 \$	16,478.7	\$ 84,682.1	\$ 94,091.0	\$ 10,384.4 \$	8,406.6	11.2%	9.1%	0.9x	9.0x	12.5x	1.6x	14.1x
	Max \$	156,711.6 \$	33,390.0	\$ 172,659.6	\$ 100,338.0	\$ 16,972.0 \$	13,784.0	16.9%	13.7%	1.7x	10.2x	15.8x	3.5x	16.1x

### Truckload

#### **Public Trading Information**

(\$ in US millions, except per share a	mounts)									EV as	a multipl	e of	_	
Company Name	Stock Price	Market Cap	Net Debt	Enterprise Value	LTM Revenue	LTM EBITDA	LTM EBIT	Mar EBITDA	gins EBIT	LTM Revenue	LTM EBITDA	LTM EBIT	Net Debt/ EBITDA	Fwd. P/E Ratio
Covenant Transportation	\$ 34.65 \$	458.8 \$	111.0	569.8	\$ 1,216.9	\$ 137.9 \$	80.4	11.3%	6.6%	0.5x	4.1x	7.1x	0.8x	9.8x
Daseke	8.15	367.8	621.3	1,121.7	1,773.3	185.8	93.0	10.5%	5.2%	0.6x	6.0x	12.1x	3.3x	9.7x
Heartland Express	16.13	1,274.0	384.5	1,658.5	968.0	224.5	91.5	23.2%	9.4%	1.7x	7.4x	18.1x	1.7x	16.9x
JB Hunt	180.79	18,747.9	1,519.3	20,267.2	14,814.0	1,976.1	1,331.6	13.3%	9.0%	1.4x	10.3x	15.2x	0.8x	20.3x
Knight-Swift	56.84	9,147.7	1,892.3	11,050.2	7,428.6	1,660.0	1,000.2	22.3%	13.5%	1.5x	6.7x	11.0x	1.1x	14.7x
Marten Transport	22.07	1,790.2	(79.9)	1,710.3	1,263.9	247.6	130.0	19.6%	10.3%	1.4x	6.9x	13.2x	(0.3x)	17.3x
P.A.M. Transportation	29.00	643.4	148.6	792.0	946.9	182.7	120.5	19.3%	12.7%	0.8x	4.3x	6.6x	0.8x	8.9x
Schneider	28.06	4,995.5	(147.6)	4,847.9	6,604.4	981.9	657.7	14.9%	10.0%	0.7x	4.9x	7.4x	(0.2x)	13.3x
Werner Enterprises	46.45	2,937.9	628.8	3,605.4	3,290.0	520.9	241.0	15.8%	7.3%	1.1x	6.9x	15.0x	1.2x	14.7x
	Min \$	367.8 \$	(147.6)	569.8	\$ 946.9	\$ 137.9 \$	80.4	10.5%	5.2%	0.5x	4.1x	6.6x	(0.3x)	8.9x
	Mean \$	4,484.8 \$	564.2	5,069.2	\$ 4,256.2	\$ 679.7 \$	416.2	16.7%	9.3%	1.1x	6.4x	11.7x	1.0x	14.0x
	Median \$	1,790.2 \$	384.5	1,710.3	\$ 1,773.3	\$ 247.6 \$	130.0	15.8%	9.4%	1.1x	6.7x	12.1x	0.8x	14.7x
	Max \$	18,747.9 \$	1,892.3	20,267.2	\$ 14,814.0	\$ 1,976.1 \$	1,331.6	23.2%	13.5%	1.7x	10.3x	18.1x	3.3x	20.3x



Less-Than-Truckload

(\$ in US millions, except per share ar	mounts)									EV as	a multipl	e of	_	
Company Name	Stock Price	Market Cap	Net Debt	Enterprise Value	LTM Revenue	LTM EBITDA	LTM EBIT	Mar EBITDA	gins EBIT	_ LTM Revenue	LTM EBITDA	LTM EBIT	Net Debt/ EBITDA	Fwd. P/E Ratio
ArcBest Corporation	\$ 96.20	\$ 2,333.7 \$	112.6	\$ 2,446.3	\$ 5,324.1	\$ 526.7	\$ 386.7	9.9%	7.3%	0.5x	4.6x	6.3x	0.2x	10.3x
Old Dominion Freight Line	339.26	37,327.6	(37.6)	37,290.0	6,260.1	2,116.7	1,840.6	33.8%	29.4%	6.0x	17.6x	20.3x	(0.0x)	29.6x
Saia	\$ 270.87	\$ 7,167.1 \$	(32.9)	\$ 7,134.3	\$ 2,792.1	\$ 627.7	\$ 470.5	22.5%	16.9%	2.6x	11.4x	15.2x	(0.1x)	23.5x
TFI International	122.38	10,590.9	1,581.7	12,164.3	8,812.5	1,235.3	934.7	14.0%	10.6%	1.4x	9.8x	13.0x	1.3x	16.5x
Yellow Corporation	\$ 2.42	\$ 125.4 \$	1,450.6	\$ 1,576.0	\$ 5,244.7	\$ 292.7	\$ 149.3	5.6%	2.8%	0.3x	5.4x	10.6x	5.0x	NM
	Min :	\$ 125.4 \$	(37.6)	\$ 1,576.0	\$ 2,792.1	\$ 292.7	\$ 149.3	5.6%	2.8%	0.3x	4.6x	6.3x	(0.1x)	10.3x
	Mean	\$ 11,508.9 \$	614.9	\$ 12,122.2	\$ 5,686.7	\$ 959.8	\$ 756.4	17.2%	13.4%	2.1x	9.8x	13.1x	1.3x	20.0x
	Median	\$ 7,167.1 \$	112.6	\$ 7,134.3	\$ 5,324.1	\$ 627.7	\$ 470.5	14.0%	10.6%	1.4x	9.8x	13.0x	0.2x	20.0x
	Max	\$ 37,327.6 \$	1,581.7	\$ 37,290.0	\$ 8,812.5	\$ 2,116.7	\$ 1,840.6	33.8%	29.4%	6.0x	17.6x	20.3x	5.0x	29.6x

Railroads / Rail Services

#### **Public Trading Information**

(\$ in US millions, except per share	amounts)										EV as	a multipl	le of	_	
Company Name	Stock Price	Market Cap	Net Debt	Enterprise Value	LTM Revenue	LTM EBITDA		LTM EBIT	Mar EBITDA	gins EBIT	LTM Revenue	LTM EBITDA	LTM EBIT	Net Debt/ EBITDA	' Fwd. P/E Ratio
Canadian National Railway	\$ 114.22 \$	76,358.9 \$	11,502.0	\$ 87,800.	4 \$ 12,639	8 \$ 7,110.	1 \$	5,832.6	56.3%	46.1%	6.9x	12.3x	15.1x	1.6x	20.7x
Canadian Pacific Railway	76.17	70,893.4	14,385.8	85,203.	6 6,512	4 3,448.	3	2,818.0	52.9%	43.3%	13.1x	24.7x	30.2x	4.2x	23.7x
CSX	30.49	62,888.8	16,635.0	79,533.	8 14,853	0 7,390.	0	5,890.0	49.8%	39.7%	5.4x	10.8x	13.5x	2.3x	16.7x
Norfolk Southern	224.82	51,210.0	15,670.0	66,880.	0 12,745	0 6,156.	0	4,935.0	48.3%	38.7%	5.2x	10.9x	13.6x	2.5x	16.6x
The Greenbrier Companies	32.11	1,052.7	1,353.2	2,585.	7 3,193	5 196.	2	93.6	6.1%	2.9%	0.8x	13.2x	27.6x	6.9x	13.4x
Union Pacific	207.28	126,829.0	33,938.0	160,767.	0 24,875	0 12,079.	0	9,833.0	48.6%	39.5%	6.5x	13.3x	16.3x	2.8x	18.1x
	Min \$	1,052.7 \$	1,353.2	\$ 2,585.	7 \$ 3,193	5 \$ 196.	2 \$	93.6	6.1%	2.9%	0.8x	10.8x	13.5x	1.6x	13.4x
	Mean \$	64,872.1 \$	15,580.7	\$ 80,461.	8 \$ 12,469.	8 \$ 6,063.	3 \$	4,900.4	43.7%	35.0%	6.3x	14.2x	19.4x	3.4x	18.2x
	Median \$	66,891.1 \$	15,027.9	\$ 82,368.	7 \$ 12,692.	4 \$ 6,633.	1 \$	5,383.8	49.2%	39.6%	5.9x	12.8x	15.7x	2.7x	17.4x
	Max \$	126,829.0 \$	33,938.0	\$ 160,767.	0 \$ 24,875	0 \$ 12,079.	0 \$	9,833.0	56.3%	46.1%	13.1x	24.7x	30.2x	6.9x	23.7x

Supply Chain Technology and Software

#### **Public Trading Information**

(\$ in US millions, except per share o	amounts)									EV as	a multipl	e of	=	
	Stock	Market		Enterprise	LTM	LTM	LTM		gins	LTM	LTM	LTM	Net Debt/	
Company Name	Price	Сар	Debt	Value	Revenue	EBITDA	EBIT	EBITDA	EBIT	Revenue	EBITDA	EBIT	EBITDA	Ratio
Absolute Software	\$ 8.65 \$	455.7 \$	219.8 \$	674.3	\$ 215.3	\$ 8.5 \$	3.6	4.0%	1.7%	3.1x	79.0x	187.9x	25.7x	NM
American Software	13.54	456.8	(103.9)	353.0	128.4	13.9	13.7	10.8%	10.7%	2.7x	25.4x	25.7x	(7.5x)	30.7x
Descartes Systems	73.97	6,273.9	(269.1)	6,043.6	486.0	201.3	135.9	41.4%	28.0%	12.4x	30.0x	44.5x	(1.3x)	48.3x
E2open	6.20	1,874.1	1,005.3	3,133.1	630.1	178.1	(32.9)	28.3%	(5.2%)	5.0x	17.6x	NM	5.6x	NM
Exlservice Holdings	164.51	5,478.3	16.0	5,494.2	1,412.0	249.9	199.6	17.7%	14.1%	3.9x	22.0x	27.5x	0.1x	24.5x
Kinaxis	116.55	3,247.2	(168.9)	3,070.2	366.9	44.8	29.8	12.2%	8.1%	8.4x	68.5x	103.0x	(3.8x)	99.5x
Manhattan Associates	143.75	8,983.8	(205.4)	8,778.4	767.1	159.4	152.7	20.8%	19.9%	11.4x	55.1x	57.5x	(1.3x)	54.6x
Wisetech Global	42.54	13,879.8	(311.8)	13,570.0	495.8	215.5	210.1	43.5%	42.4%	27.4x	63.0x	64.6x	(1.4x)	74.5x
	Min \$	455.7 \$	(311.8) \$	353.0	\$ 128.4	\$ 8.5 \$	(32.9)	4.0%	(5.2%)	2.7x	17.6x	25.7x	(7.5x)	24.5x
	Mean \$	5,081.2 \$	22.7 \$	5,139.6	\$ 562.7	\$ 133.9 \$	89.1	22.3%	15.0%	9.3x	45.1x	72.9x	2.0x	55.4x
	Median \$	4,362.8 \$	(136.4) \$	4,313.7	\$ 490.9	\$ 168.7 \$	82.8	19.2%	12.4%	6.7x	42.6x	57.5x	(1.3x)	51.5x
	Max \$	13,879.8 \$	1,005.3 \$	13,570.0	\$ 1,412.0	\$ 249.9 \$	210.1	43.5%	42.4%	27.4x	79.0x	187.9x	25.7x	99.5x

### Technology Distribution

(\$ in US millions, except per share a	mounts)									EV as	a multipl	e of	<u> </u>	
Company Name	Stock Price	Market Cap	Net Debt	Enterprise Value	LTM Revenue	LTM EBITDA	LTM EBIT	Mar; EBITDA	gins EBIT	LTM Revenue	LTM EBITDA	LTM EBIT	Net Debt/ EBITDA	Fwd. P/E Ratio
Arrow Electronics	\$ 117.99 \$	6,877.0 \$	3,892.4	\$ 10,834.4	\$ 37,124.4	\$ 2,260.6 \$	2,073.2	6.1%	5.6%	0.3x	4.8x	5.2x	1.7x	7.0x
Avnet	44.71	4,085.6	3,116.4	7,202.0	26,328.5	1,286.4	1,193.2	4.9%	4.5%	0.3x	5.6x	6.0x	2.4x	7.6x
CDW Corporation	202.42	27,446.4	6,333.6	33,780.0	23,748.7	2,074.1	1,783.5	8.7%	7.5%	1.4x	16.3x	18.9x	3.1x	19.3x
ScanSource	31.18	790.4	331.8	1,122.2	3,763.3	163.9	134.6	4.4%	3.6%	0.3x	6.8x	8.3x	2.0x	7.5x
SYNNEX	96.52	9,132.0	3,986.9	13,118.9	62,343.8	1,832.7	1,369.3	2.9%	2.2%	0.2x	7.2x	9.6x	2.2x	8.0x
	Min \$	790.4 \$	331.8	\$ 1,122.2	\$ 3,763.3	\$ 163.9 \$	134.6	2.9%	2.2%	0.2x	4.8x	5.2x	1.7x	7.0x
	Mean \$	9,666.3 \$	3,532.2	\$ 13,211.5	\$ 30,661.7	\$ 1,523.5 \$	1,310.8	5.4%	4.7%	0.5x	8.1x	9.6x	2.3x	9.9x
	Median \$	6,877.0 \$	3,892.4	\$ 10,834.4	\$ 26,328.5	\$ 1,832.7 \$	1,369.3	4.9%	4.5%	0.3x	6.8x	8.3x	2.2x	7.6x
	Max \$	27,446.4 \$	6,333.6	\$ 33,780.0	\$ 62,343.8	\$ 2,260.6 \$	2,073.2	8.7%	7.5%	1.4x	16.3x	18.9x	3.1x	19.3x

### Healthcare Distribution

#### **Public Trading Information**

(\$ in US millions, except per share a	mounts)									EV as	a multipl	e of	_	
	Stock	Market	Net	Enterprise	LTM	LTM	LTM	Mar	gins	LTM	LTM	LTM	Net Debt/	Fwd. P/E
Company Name	Price	Сар	Debt	Value	Revenue	EBITDA	EBIT	EBITDA	EBIT	Revenue	EBITDA	EBIT	EBITDA	Ratio
AmerisourceBergen Corporation	\$ 155.56 \$	31,463.3 \$	5,201.9	\$ 36,916.9	\$ 241,805.0	\$ 3,407.6 \$	2,714.2	1.4%	1.1%	0.2x	10.8x	13.6x	1.5x	13.2x
Cardinal Health, Inc.	75.71	19,505.9	1,608.0	21,114.9	193,011.0	2,277.0	1,576.0	1.2%	0.8%	0.1x	9.3x	13.4x	0.7x	12.8x
Henry Schein, Inc.	78.31	10,280.8	1,380.0	12,885.8	12,647.0	1,090.0	878.0	8.6%	6.9%	1.0x	11.8x	14.7x	1.3x	14.9x
McKesson Corporation	349.81	47,902.7	5,448.0	53,716.7	273,903.0	4,714.0	4,221.0	1.7%	1.5%	0.2x	11.4x	12.7x	1.2x	13.2x
Owens & Minor Inc.	15.33	1,169.4	2,708.3	3,877.7	9,955.5	403.9	189.2	4.1%	1.9%	0.4x	9.6x	20.5x	6.7x	9.8x
Patterson Companies, Inc.	26.52	2,574.2	599.3	3,183.7	6,389.1	335.5	252.6	5.3%	4.0%	0.5x	9.5x	12.6x	1.8x	11.7x
Stericycle, Inc.	47.68	4,397.7	1,873.4	6,275.4	2,704.7	431.0	198.5	15.9%	7.3%	2.3x	14.6x	31.6x	4.3x	24.7x
	Min \$	1,169.4 \$	599.3	\$ 3,183.7	\$ 2,704.7	\$ 335.5 \$	189.2	1.2%	0.8%	0.1x	9.3x	12.6x	0.7x	9.8x
	Mean \$	16,756.3 \$	2,688.4	\$ 19,710.1	\$ 105,773.6	\$ 1,808.4 \$	1,432.8	5.5%	3.4%	0.7x	11.0x	17.0x	2.5x	14.3x
	Median \$	10,280.8 \$	1,873.4	\$ 12,885.8	\$ 12,647.0	\$ 1,090.0 \$	878.0	4.1%	1.9%	0.4x	10.8x	13.6x	1.5x	13.2x
	Max \$	47,902.7 \$	5,448.0	\$ 53,716.7	\$ 273,903.0	\$ 4,714.0 \$	4,221.0	15.9%	7.3%	2.3x	14.6x	31.6x	6.7x	24.7x

**Energy Transportation and Logistics** 

(\$ in US millions, except per share a	mounts)									EV as	a multipl	e of	_	
Company Name	Stock Price	Market Cap	Net Debt	Enterprise Value	LTM Revenue	LTM EBITDA	LTM EBIT	Mar EBITDA	gins EBIT	_ LTM Revenue	LTM EBITDA	LTM EBIT	Net Debt/ EBITDA	Fwd. P/E Ratio
Civeo Corporation	\$ 28.31 \$	430.8 \$	139.6	\$ 578.5	\$ 697.1	\$ 110.0 \$	22.7	15.8%	3.3%	0.8x	5.3x	25.4x	1.3x	NM
Clean Harbors	132.07	7,141.6	2,138.1	9,396.1	5,166.6	982.3	634.7	19.0%	12.3%	1.8x	9.6x	14.8x	2.2x	19.8x
World Fuel	27.45	1,703.1	747.4	2,456.4	59,043.1	359.7	272.9	0.6%	0.5%	0.0x	6.8x	9.0x	2.1x	13.1x
Gibson Energy	16.85	2,401.8	1,208.0	3,603.4	8,153.7	332.1	246.9	4.1%	3.0%	0.4x	10.9x	14.6x	3.6x	15.2x
Mullen Group	10.47	972.1	519.8	1,489.2	1,477.3	225.9	160.6	15.3%	10.9%	1.0x	6.6x	9.3x	2.3x	12.8x
	Min \$	430.8 \$	139.6	\$ 578.5	\$ 697.1	\$ 110.0 \$	22.7	0.6%	0.5%	0.0x	5.3x	9.0x	1.3x	12.8x
	Mean \$	2,529.9 \$	950.6	\$ 3,504.7	\$ 14,907.6	\$ 402.0 \$	267.6	11.0%	6.0%	0.8x	7.8x	14.6x	2.3x	15.2x
	Median \$	1,703.1 \$	747.4	\$ 2,456.4	\$ 5,166.6	\$ 332.1 \$	246.9	15.3%	3.3%	0.8x	6.8x	14.6x	2.2x	14.1x
	Max \$	7,141.6 \$	2,138.1	\$ 9,396.1	\$ 59,043.1	\$ 982.3 \$	634.7	19.0%	12.3%	1.8x	10.9x	25.4x	3.6x	19.8x