## **BG** STRATEGIC ADVISORS

## The BGSA Supply Chain Index March 2024

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### **BG Strategic Advisors**

### The BGSA Supply Chain Index

The BGSA Supply Chain Index tracks nine segments within our core coverage area of supply chain and logistics:

- Logistics
- Global Parcel / Logistics
- Truckload
- Less Than Truckload
- Railroads / Rail Services
- Supply Chain Technology and Software
- Technology Distribution
- Healthcare Distribution
- Energy Transportation and Logistics

The following pages highlight current public valuation trends throughout each of these industry segments, including EV / LTM EBITDA and one year stock performance, among others

#### Introduction to BG Strategic Advisors ("BGSA")

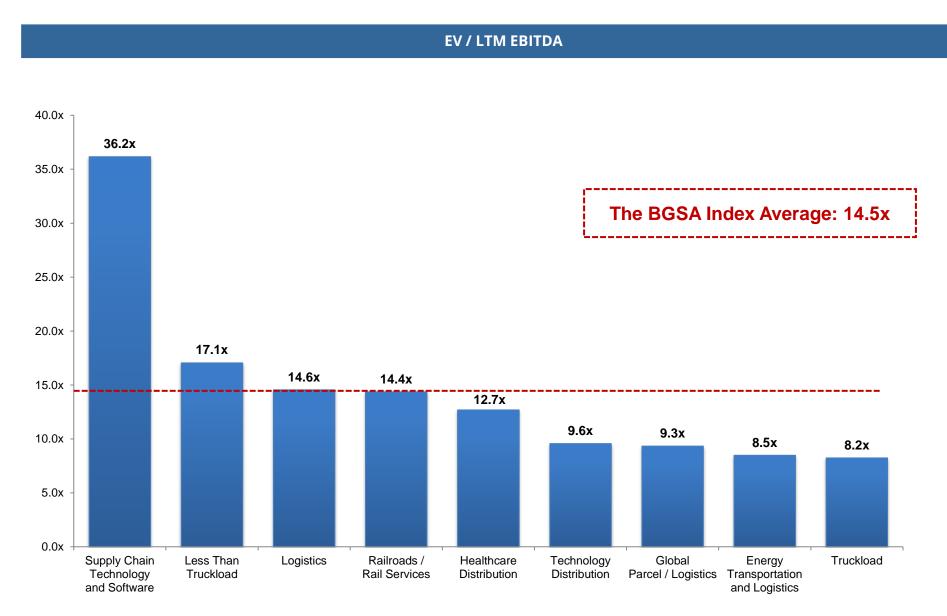
- BGSA is the leader in supply chain investment banking with a unique set of unmatched capabilities
- Due to our unique approach to strategy-led investment banking, BGSA has become the leading advisor on premium sell-side deals, the first call for buy-side acquisition strategy and execution, and a true thought leader in the supply chain sector
- BGSA has completed over 50 transactions within the supply chain, logistics, and transportation sector

#### **Recent Performance and Key Takeaways**

- The BGSA Supply Chain Index as a whole is currently trading at an average EV / EBITDA multiple of 14.5x, up from 14.0x in January
  - Supply Chain Technology, LTL and Logistics are currently outperforming the broader index, trading at 36.2x, 17.1x and 14.6x respectively
- The BGSA Supply Chain Index ended the month of February up 2.8%, while the S&P 500 was up 3.9%
  - The LTL segment was up 17.8% in February
- Over the last 12 months, the BGSA Supply Chain Index was up 14.0%, while the S&P 500 was up 30.0%
  - The highest performing segments were LTL, up 53.7%; healthcare, up 43.3%; and Supply Chain Technology, up 34.5%
- On Feb 1, <u>Ryder System acquired Cardinal Logistics from H.I.G. Capital for \$290</u> <u>million</u>
- On Feb 1, Gebruder Weiss acquired Cargo Link International
- On Feb 9, <u>Armada Supply Chain Solutions acquired Atec Systems</u>
- On Feb 27, eShipping acquired Superior Transport & Logistics and Synapsum
- On Feb 27, <u>WSI acquired ShippingTree</u>
- On Feb 27, <u>Shadowfax Technologies announced a \$100 million round of funding led</u> by new investor NewQuest Capital Advisors
- On Feb 29, <u>GXO Logistics made an offer to acquire Wincanton for approximately</u> <u>\$1.2 billion</u>

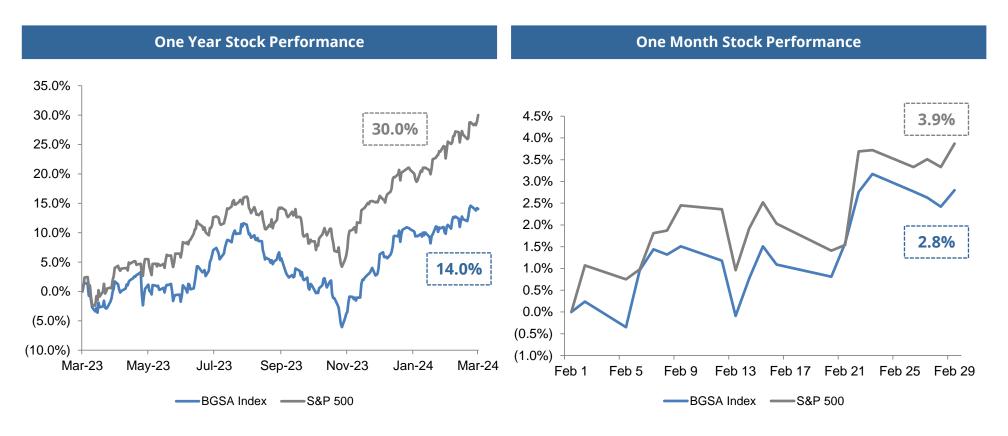


# The BGSA Supply Chain Index EV / LTM EBITDA





### The BGSA Supply Chain Index Stock Performance



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## The BGSA Supply Chain Index by Segment

One Year Stock Performance by Segment



Less-Than<u>-Truckload</u>



**Technology Distribution** 



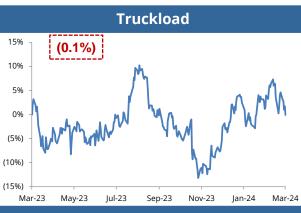
Source: Capital IQ, as of February 29, 2024



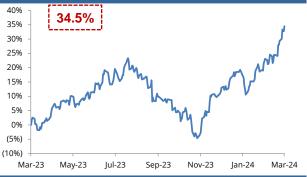


Healthcare Distribution

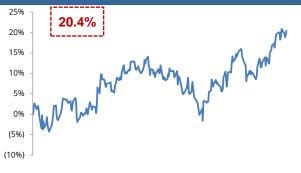




### Supply Chain Technology & Software



**Energy Transportation & Logistics** 





# The BGSA Supply Chain Index by Segment *Logistics*

						Р	uk	olic Tradi	ng	, Inforn	nat	tion							
(\$ in US millions, except pe	r share d	amou	nts)												EV as	s a multipl	e of	_	
Company Name	Stoc Pric		Market Cap	Net Debt	E	interprise Value		LTM Revenue		LTM EBITDA		LTM EBIT	Mar EBITDA	gins EBIT	LTM Revenue	LTM EBITDA	LTM EBIT	Net Debt/ EBITDA	Fwd. P/E Ratio
Agility	\$ 1	.95	\$ 4,985.1	\$ 3,429.4	\$	8,851.9	\$	4,353.4	\$	616.2	\$	398.7	14.2%	9.2%	2.0x	14.4x	22.2x	5.6x	0.0x
Americold	25	.30	7,179.7	3,422.7		10,620.9		2,673.3		520.9		167.2	19.5%	6.3%	4.0x	20.4x	63.5x	6.6x	95.4x
CH Robinson	\$ 74	.08	\$ 8,659.3	\$ 1,807.0	\$	10,466.2	\$	17,596.4	\$	592.3	\$	532.1	3.4%	3.0%	0.6x	17.7x	19.7x	3.1x	22.8x
DSV	160	.39	33,400.9	4,988.4		38,317.0		22,361.0		2,788.7		2,621.3	12.5%	11.7%	1.7x	13.7x	14.6x	1.8x	19.2x
Expeditors International	\$ 119	.60	\$ 17,210.4	\$ (985.2)	\$	16,226.3	\$	9,300.1	\$	1,007.7	\$	939.9	10.8%	10.1%	1.7x	16.1x	17.3x	(1.0x)	25.3x
Forward Air	37	13	1,143.5	1,823.9		2,967.3		1,370.7		145.6		88.2	10.6%	6.4%	2.2x	20.4x	33.6x	12.5x	28.9x
GXO Logistics	\$ 51	76	\$ 6,173.0	\$ 3,616.0	\$	9,823.0	\$	9,778.0	\$	753.0	\$	392.0	7.7%	4.0%	1.0x	13.0x	25.1x	4.8x	18.5x
Hub Group	42	53	2,696.5	388.2		3,084.7		4,202.6		389.8		205.4	9.3%	4.9%	0.7x	7.9x	15.0x	1.0x	18.8x
Kuehne + Nagel	\$ 337	.06	\$ 40,319.1	\$ (229.2)	\$	40,191.1	\$	28,322.2	\$	2,534.3	\$	2,259.9	8.9%	8.0%	1.4x	15.9x	17.8x	(0.1x)	23.9x
Landstar System	190	20	6,793.3	(406.3)		6,387.0		5,313.5		397.7		339.6	7.5%	6.4%	1.2x	16.1x	18.8x	(1.0x)	28.6x
Ryder System	\$ 114	10 9	\$ 5,010.5	\$ 7,944.0	\$	12,954.5	\$	11,783.0	\$	2,550.0	\$	838.0	21.6%	7.1%	1.1x	5.1x	15.5x	3.1x	9.7x
RXO	21	.52	2,519.9	553.0		3,072.9		3,927.0		134.0		67.0	3.4%	1.7%	0.8x	22.9x	45.9x	4.1x	97.9x
Universal Truckload	\$ 33	.83	\$ 889.9	\$ 358.6	\$	1,248.5	\$	1,662.1	\$	221.5	\$	145.4	13.3%	8.8%	0.8x	5.6x	8.6x	1.6x	9.3x
		Min s	\$ 889.9	\$ (985.2)	\$	1,248.5	\$	1,370.7	\$	134.0	\$	67.0	3.4%	1.7%	0.6x	5.1x	8.6x	(1.0x)	0.0x
	M	ean s	\$ 10,537.0	\$ 2,054.7	\$	12,631.6	\$	9,434.1	\$	973.2	\$	691.9	11.0%	6.7%	1.5x	14.6x	24.4x	3.2x	30.6x
	Med	ian 🖇	\$ 6,173.0	\$ 1,807.0	\$	9,823.0	\$	5,313.5	\$	592.3	\$	392.0	10.6%	6.4%	1.2x	15.9x	18.8x	3.1x	22.8x
	١	/lax s	\$ 40,319.1	\$ 7,944.0	\$	40,191.1	\$	28,322.2	\$	2,788.7	\$	2,621.3	21.6%	11.7%	4.0x	22.9x	63.5x	12.5x	97.9x

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### The BGSA Supply Chain Index by Segment Global Parcel / Logistics

				P	ublic Trad	ing Inform	ation						
(\$ in US millions, except pe	r share amour	ts)							EV a	is a multip	le of	_	
Company Name	Stock Price	Market Cap	Net Debt	Enterprise Value	LTM Revenue	LTM EBITDA	LTM EBIT	Margins EBITDA EBIT	LTM Revenue	LTM EBITDA	LTM EBIT	Net Debt/ EBITDA	Fwd. P/E Ratio
Deutsche Post	\$ 46.38 \$	54,445.7	\$ 19,030.5	\$ 74,269.5	\$ 89,464.4	\$ 8,871.7	\$ 6,507.2	9.9% 7.3%	0.8x	8.4x	11.4x	2.1x	13.9x
FedEx	248.97	62,215.7	31,453.0	93,668.7	87,945.0	11,092.0	6,875.0	12.6% 7.8%	1.1x	8.4x	13.6x	2.8x	12.9x
United Parcel Service	148.26	126,414.3	20,657.0	147,079.3	90,958.0	13,150.0	9,784.0	14.5% 10.8%	9 1.6x	11.2x	15.0x	1.6x	17.9x
	Min \$	54,445.7	\$ 19,030.5	\$ 74,269.5	\$ 87,945.0	\$ 8,871.7	\$ 6,507.2	9.9% 7.3%	0.8x	8.4x	11.4x	1.6x	12.9x
	Mean \$	81,025.2	\$ 23,713.5	\$ 105,005.8	\$ 89,455.8	\$ 11,037.9	\$ 7,722.1	12.3% 8.6%	1.2x	9.3x	13.4x	2.2x	14.9x
	Median \$	62,215.7	\$ 20,657.0	\$ 93,668.7	\$ 89,464.4	\$ 11,092.0	\$ 6,875.0	12.6% 7.8%	1.1x	8.4x	13.6x	2.1x	13.9x
	Max \$	126,414.3	\$ 31,453.0	\$ 147,079.3	\$ 90,958.0	\$ 13,150.0	\$ 9,784.0	14.5% 10.8%	o 1.6x	11.2x	15.0x	2.8x	17.9x

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# The BGSA Supply Chain Index by Segment Truckload

				P	ublic Trad	ing Informa	ation							
(\$ in US millions, except per	share amount	s)								EV a:	s a multip	le of	_	
Company Name	Stock Price	Market Cap	Net Debt	Enterprise Value	LTM Revenue	LTM EBITDA	LTM EBIT	Mar; EBITDA	gins EBIT	LTM Revenue	LTM EBITDA	LTM EBIT	Net Debt/ EBITDA	Fwd. P/E Ratio
Covenant Transportation	\$ 48.68 \$	636.3 \$	291.2	\$ 927.5	\$ 1,103.6	\$ 119.2 \$	\$ 49.2	10.8%	4.5%	0.8x	7.8x	18.8x	2.4x	10.3x
Daseke	8.25	389.4	683.6	1,185.6	1,617.6	159.3	55.4	9.8%	3.4%	0.7x	7.4x	21.4x	4.3x	NM
Heartland Express	12.78	1,010.3	289.3	1,299.6	1,207.5	200.3	1.3	16.6%	0.1%	1.1x	6.5x	1001.2x	1.4x	105.2x
JB Hunt	206.31	21,311.5	1,875.5	23,187.0	12,829.7	1,731.2	993.2	13.5%	7.7%	1.8x	13.4x	23.3x	1.1x	26.0x
Knight-Swift	56.34	9,098.6	3,031.2	12,146.5	7,141.8	1,020.3	285.2	14.3%	4.0%	1.7x	11.9x	42.6x	3.0x	22.1x
Marten Transport	18.85	1,532.9	(52.7)	1,480.2	1,131.5	200.4	76.5	17.7%	6.8%	1.3x	7.4x	19.3x	(0.3x)	21.5x
P.A.M. Transportation	18.52	407.8	117.9	525.7	810.8	93.0	29.3	11.5%	3.6%	0.6x	5.7x	18.0x	1.3x	0.0x
Schneider	23.55	4,144.5	230.5	4,375.0	5,498.9	649.9	297.3	11.8%	5.4%	0.8x	6.7x	14.7x	0.4x	20.2x
Werner Enterprises	40.14	2,547.6	623.5	3,209.8	3,283.5	437.0	137.5	13.3%	4.2%	1.0x	7.3x	23.3x	1.4x	19.5x
	Min \$	389.4 \$	(52.7)	\$ 525.7	\$ 810.8	\$ 93.0 9	\$ 1.3	9.8%	0.1%	0.6x	5.7x	14.7x	(0.3x)	0.0x
	Mean \$	4,564.3 \$	787.8	\$ 5,370.8	\$ 3,847.2	\$ 512.3	\$ 213.9	13.3%	4.4%	1.1x	8.2x	131.4x	1.7x	28.1x
	Median \$	1,532.9 \$	291.2	\$ 1,480.2	\$ 1,617.6	\$ 200.4	\$ 76.5	13.3%	4.2%	1.0x	7.4x	21.4x	1.4x	20.8x
	Max \$	21,311.5 \$	3,031.2	\$ 23,187.0	\$ 12,829.7	\$ 1,731.2 \$	\$ 993.2	17.7%	7.7%	1.8x	13.4x	1001.2x	4.3x	105.2x

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# The BGSA Supply Chain Index by Segment Less-Than-Truckload

	Public Trading Information															
(\$ in US millions, except per	share amoui	nts)										EV as	s a multipl	le of	_	
Company Name	Stock Price	Market Cap	Net Debt	Enterprise Value	LT Reve		LTM EBITDA		LTM EBIT	Mar EBITDA	gins EBIT	LTM Revenue	LTM EBITDA	LTM EBIT	Net Debt/ EBITDA	Fwd. P/E Ratio
ArcBest Corporation	\$ 142.86	3,360.2 \$	107.7	\$ 3,467.8	\$	4,427.4	\$ 339.9	\$	194.2	7.7%	4.4%	0.8x	10.2x	17.9x	0.3x	13.9x
Old Dominion Freight Line	442.48	48,158.3	(233.4)	47,924.8		5,866.2	1,965.1		1,640.7	33.5%	28.0%	8.2x	24.4x	29.2x	(0.1x)	34.5x
Saia	\$ 575.40	5 15,258.2 \$	(157.5)	\$ 15,100.7	\$	2,881.4	640.3	\$	461.4	22.2%	16.0%	5.2x	23.6x	32.7x	(0.2x)	35.9x
TFI International	147.74	12,477.5	2,008.8	14,432.1		7,521.2	1,035.9		729.9	13.8%	9.7%	1.9x	13.9x	19.8x	1.9x	19.9x
XPO Logistics	\$ 120.32	5 13,970.7 \$	3,737.0	\$ 17,707.7	\$	7,744.0	\$ 993.0	\$	561.0	12.8%	7.2%	2.3x	17.8x	31.6x	3.8x	34.4x
Yellow Corporation	5.25	273.7	1,496.8	1,770.5		4,846.0	142.9		(0.4)	2.9%	(0.0%)	0.4x	12.4x	NM	10.5x	NM
	Min S	5 273.7 \$	(233.4)	\$ 1,770.5	\$	2,881.4	\$ 142.9	\$	(0.4)	2.9%	(0.0%)	0.4x	10.2x	17.9x	(0.2x)	13.9x
	Mean S	\$ 15,583.1 \$	1,159.9	\$ 16,733.9	\$	5,547.7	\$ 852.8	\$	597.8	15.5%	10.9%	3.1x	17.1x	26.2x	2.7x	27.7x
	Median S	\$ 13,224.1 \$	802.2	\$ 14,766.4	\$	5,356.1	\$ 816.6	\$	511.2	13.3%	8.5%	2.1x	15.9x	29.2x	1.1x	34.4x
	Max \$	48,158.3 \$	3,737.0	\$ 47,924.8	\$	7,744.0	\$ 1,965.1	\$	1,640.7	33.5%	28.0%	8.2x	24.4x	32.7x	10.5x	35.9x

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### The BGSA Supply Chain Index by Segment Railroads / Rail Services

	Public Trading Information																
(\$ in US millions, except per s	share amount	s)											EV a	s a multipl	e of	_	
Company Name	Stock Price	Market Cap	Net Debt	Enterprise Value	R	LTM levenue		LTM EBITDA		LTM EBIT	Mar EBITDA	gins EBIT	LTM Revenue	LTM EBITDA	LTM EBIT	Net Debt/ EBITDA	Fwd. P/E Ratio
Canadian National Railway	\$ 129.65 \$	83,069.8 \$	13,942.6	\$ 96,636.5	\$	12,742.4	\$	6,733.9	\$	5,358.0	52.8%	42.0%	7.6x	14.4x	18.0x	2.1x	22.0x
Canadian Pacific Railway	84.90	79,157.0	16,941.9	96,319.3		9,506.8		4,882.5		3,714.1	51.4%	39.1%	10.1x	19.7x	25.9x	3.5x	27.0x
CSX	37.94	74,329.6	17,763.0	92,097.6		14,657.0		7,169.0		5,558.0	48.9%	37.9%	6.3x	12.8x	16.6x	2.5x	19.3x
Norfolk Southern	253.38	57,233.9	16,537.0	73,770.9		12,156.0		5,382.0		4,084.0	44.3%	33.6%	6.1x	13.7x	18.1x	3.1x	21.4x
The Greenbrier Companie:	51.75	1,608.9	1,490.4	3,312.9		3,986.3		361.8		254.7	9.1%	6.4%	0.8x	9.2x	13.0x	4.1x	13.8x
Union Pacific	253.69	154,694.6	33,108.0	187,802.6		24,119.0		11,452.0		9,134.0	47.5%	37.9%	7.8x	16.4x	20.6x	2.9x	22.7x
-																	
	Min \$	1,608.9 \$	1,490.4	\$ 3,312.9	\$	3,986.3	\$	361.8	\$	254.7	9.1%	6.4%	0.8x	9.2x	13.0x	2.1x	13.8x
	Mean \$	75,015.6 \$	16,630.5	\$ 91,656.6	\$	12,861.3	\$	5,996.9	\$	4,683.8	42.3%	32.8%	6.4x	14.4x	18.7x	3.0x	21.0x
	Median \$	76,743.3 \$	16,739.5	\$ 94,208.4	\$	12,449.2	\$	6,058.0	\$	4,721.0	48.2%	37.9%	6.9x	14.0x	18.0x	3.0x	21.7x
	Max \$	154,694.6 \$	33,108.0	\$ 187,802.6	\$	24,119.0	\$	11,452.0	\$	9,134.0	52.8%	42.0%	10.1x	19.7x	25.9x	4.1x	27.0x

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### The BGSA Supply Chain Index by Segment Supply Chain Technology and Software

				Pul	olic Tradir	ng Informa	tion								
(\$ in US millions, except pe	er share amounts	5)								EV a:	s a multip	le of			
Company Name	Stock Market Net Enterprise LTM LTM Margins LTM LTM   ompany Name Price Cap Debt Value Revenue EBITDA EBIT EBITDA EBIT Revenue EBITDA														
American Software	\$ 11.22 \$	383.3 \$	(78.3) \$	305.0 \$	119.3	\$ 328.3 \$	324.3	275.2%	271.9%	2.6x	0.9x	0.9x	(0.2x)	33.2x	
Descartes Systems	86.67	7,373.6	(273.7)	7,093.5	549.8	221.1	155.9	40.2%	28.4%	12.9x	32.1x	45.5x	(1.2x)	54.8x	
E2open	\$ 4.23 \$	1,294.4 \$	969.3 \$	2,374.2 \$	642.4	\$ 179.6 \$	(25.9)	28.0%	(4.0%)	3.7x	13.2x	NM	5.4x	NM	
Exlservice Holdings	31.12	5,159.2	(19.9)	5,139.3	1,630.7	279.5	238.3	17.1%	14.6%	3.2x	18.4x	21.6x	(0.1x)	19.8x	
Kinaxis	\$ 103.65 \$	2,936.5 \$	(241.2) \$	2,701.9 \$	427.0	\$ 28.8 \$	14.1	6.7%	3.3%	6.3x	NM	NM	(8.4x)	55.3x	
Manhattan Associates	253.33	15,596.6	(246.6)	15,350.0	928.7	215.6	209.9	23.2%	22.6%	16.5x	71.2x	73.1x	(1.1x)	68.2x	
Wisetech Global	\$ 61.44 \$	20,325.1 \$	56.7 \$	20,379.2 \$	640.1	\$ 251.1 \$	236.0	39.2%	36.9%	31.8x	81.2x	86.4x	0.2x	98.3x	
	Min \$	383.3 \$	(273.7) \$	305.0 \$	119.3	\$ 28.8 \$	(25.9)	6.7%	(4.0%)	2.6x	0.9x	0.9x	(8.4x)	19.8x	
	Mean \$	7,581.2 \$	23.8 \$	7,620.4 \$	705.4	\$214.9\$	164.7	61.4%	53.4%	11.0x	36.2x	45.5x	(0.8x)	54.9x	
	Median \$	5,159.2 \$	(78.3) \$	5,139.3 \$	640.1	\$ 221.1 \$	209.9	28.0%	22.6%	6.3x	25.2x	45.5x	(0.2x)	55.1x	
	Max \$	20,325.1 \$	969.3 \$	20,379.2 \$	1,630.7	\$ 328.3 \$	324.3	275.2%	271.9%	31.8x	81.2x	86.4x	5.4x	98.3x	

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### The BGSA Supply Chain Index by Segment Technology Distribution

	Public Trading Information														
(\$ in US millions, except	per share amount	ts)									EV a	s a multipl	le of		
C	Stock	Market	Net	Enterprise	LTM			LTM	Mar	-	LTM	LTM	LTM	Net Debt/	
Company Name Arrow Electronics	Price \$ 117.50 \$	<b>Cap</b> 6,323.1 \$	<b>Debt</b> 3,874.3	<b>Value</b> \$ 10,269.2	<b>Revenue</b> \$ 33,107.1	<b>EBITDA</b> \$ 1,768.1	\$	<b>EBIT</b> 1,587.0	<b>EBITDA</b> 5.3%	<b>EBIT</b> 4.8%	Revenue 0.3x	EBITDA 5.8x	<b>EBIT</b> 6.5x	EBITDA 2.2x	<b>Ratio</b> 10.2x
Avnet	46.59	4,210.0	3,423.9	7,634.0	25,609.8			1,095.7	4.6%	4.3%	0.3x	6.5x	7.0x	2.9x	9.9x
CDW Corporation	246.21	33,045.1	5,685.1	38,730.2	21,376.0	1,981.6		1,710.9	9.3%	8.0%	1.8x	19.5x	22.6x	2.9x	23.6x
ScanSource	43.23	1,088.1	135.2	1,223.3	3,593.8	142.7		113.9	4.0%	3.2%	0.3x	8.6x	10.7x	0.9x	11.7x
SYNNEX	103.90	9,261.0	3,517.1	12,778.0	57,555.4	1,717.6		1,299.3	3.0%	2.3%	0.2x	7.4x	9.8x	2.0x	8.9x
	Min \$	1,088.1 \$	135.2	\$ 1,223.3	\$ 3,593.8	\$ 142.7	\$	113.9	3.0%	2.3%	0.2x	5.8x	6.5x	0.9x	8.9x
	Mean \$	10,785.5 \$	3,327.1	\$ 14,127.0	\$ 28,248.4	\$ 1,358.7	\$	1,161.4	5.2%	4.5%	0.6x	9.6x	11.3x	2.2x	12.9x
	Median \$	6,323.1 \$	3,517.1	\$ 10,269.2	\$ 25,609.8	\$ 1,717.6	\$	1,299.3	4.6%	4.3%	0.3x	7.4x	9.8x	2.2x	10.2x
	Max \$	33,045.1 \$	5,685.1	\$ 38,730.2	\$ 57,555.4	\$ 1,981.6	\$	1,710.9	9.3%	8.0%	1.8x	19.5x	22.6x	2.9x	23.6x

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### The BGSA Supply Chain Index by Segment Healthcare Distribution

				Pu	blic Tradi	ng Informa	tion							
(\$ in US millions, except per	share amount	s)								EV a	s a multip	le of	_	
Company Name	Stock Price	Market Cap	Net Debt	Enterprise Value	LTM Revenue	LTM EBITDA	LTM EBIT	Marg EBITDA	gins EBIT	LTM Revenue	LTM EBITDA	LTM EBIT	Net Debt/ EBITDA	Fwd. P/E Ratio
AmerisourceBergen Corpc	\$ 235.60 \$	46,947.9 \$	3,304.8	\$ 50,402.3 \$	271,579.4	\$ 3,742.9 \$	2,666.7	1.4%	1.0%	0.2x	13.5x	18.9x	0.9x	17.3x
Cardinal Health, Inc.	111.98	27,237.2	132.0	27,371.2	216,148.0	2,728.0	2,030.0	1.3%	0.9%	0.1x	10.0x	13.5x	0.0x	15.1x
Henry Schein, Inc.	76.47	9,826.8	2,570.0	13,894.8	12,339.0	943.0	695.0	7.6%	5.6%	1.1x	14.7x	20.0x	2.7x	15.1x
McKesson Corporation	521.41	68,517.6	5,658.0	74,546.6	301,506.0	4,283.0	3,748.0	1.4%	1.2%	0.2x	17.4x	19.9x	1.3x	18.1x
Owens & Minor Inc.	24.33	1,863.6	2,162.6	4,026.2	10,334.0	489.8	218.5	4.7%	2.1%	0.4x	8.2x	18.4x	4.4x	15.7x
Patterson Companies, Inc.	27.09	2,427.0	776.6	3,204.4	6,566.8	367.0	280.4	5.6%	4.3%	0.5x	8.7x	11.4x	2.1x	11.2x
Stericycle, Inc.	54.39	5,034.7	1,747.4	6,782.5	2,659.3	418.3	201.8	15.7%	7.6%	2.6x	16.2x	33.6x	4.2x	23.1x
ſ	Min \$	1,863.6 \$	132.0	\$ 3,204.4 \$	2,659.3	\$ 367.0 \$	201.8	1.3%	0.9%	0.1x	8.2x	11.4x	0.0x	11.2x
	Mean \$	23,122.1 \$	2,335.9	\$ 25,746.9	5 117,304.6	\$ 1,853.1 \$	1,405.8	5.4%	3.3%	0.7x	12.7x	19.4x	2.2x	16.5x
	Median \$	9,826.8 \$	2,162.6	\$ 13,894.8	5 12,339.0	\$ 943.0 \$	695.0	4.7%	2.1%	0.4x	13.5x	18.9x	2.1x	15.7x
	Max \$	68,517.6 \$	5,658.0	\$ 74,546.6 \$	301,506.0	\$ 4,283.0 \$	3,748.0	15.7%	7.6%	2.6x	17.4x	33.6x	4.4x	23.1x

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### The BGSA Supply Chain Index by Segment Energy Transportation and Logistics

	Public Trading Information																	
(\$ in US millions, except	per share amoun	ts)												EV a:	s a multipl	e of	_	
Company Name	Stock Price	Market Cap	Net Debt		erprise alue		LTM Revenue		LTM EBITDA		LTM EBIT	Mar EBITDA	gins EBIT	LTM Revenue	LTM EBITDA	LTM EBIT	Net Debt/ EBITDA	Fwd. P/E Ratio
Civeo Corporation	\$ 23.42 \$	343.6 \$	75.9	\$	422.3	\$	700.8	\$	97.4 \$	\$	22.3	13.9%	3.2%	0.6x	4.3x	18.9x	0.8x	206.8x
Clean Harbors	182.10	9,822.6	2,069.6		11,892.2		5,409.2		978.2		612.4	18.1%	11.3%	2.2x	12.2x	19.4x	2.1x	24.8x
Gibson Energy	\$ 16.54 \$	2,674.0 \$	1,991.3	\$	4,611.7	\$	8,340.5	\$	374.3 \$	\$	287.4	4.5%	3.4%	0.6x	12.3x	16.0x	5.3x	14.5x
Mullen Group	11.05	972.8	576.8		1,534.1		1,510.4		235.3		169.6	15.6%	11.2%	1.0x	6.5x	9.0x	2.5x	10.7x
World Fuel	\$ 24.36 \$	1,457.9 \$	773.7	\$	2,238.3	\$	47,710.6	\$	317.0 \$	5	237.9	0.7%	0.5%	0.0x	7.1x	9.4x	2.4x	10.5x
	Min \$	343.6 \$	75.9	\$	422.3	\$	700.8	\$	97.4 \$	\$	22.3	0.7%	0.5%	0.0x	4.3x	9.0x	0.8x	10.5x
	Mean \$	3,054.2 \$	1,097.5	\$	4,139.7	\$	12,734.3	\$	400.5 \$	\$	265.9	10.5%	5.9%	0.9x	8.5x	14.6x	2.6x	53.5x
	Median \$	1,457.9 \$	773.7	\$	2,238.3	\$	5,409.2	\$	317.0 \$	\$	237.9	13.9%	3.4%	0.6x	7.1x	16.0x	2.4x	14.5x
	Max \$	9,822.6 \$	2,069.6	\$	11,892.2	\$	47,710.6	\$	978.2 \$	\$	612.4	18.1%	11.3%	2.2x	12.3x	19.4x	5.3x	206.8x

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