

# The BGSA Supply Chain Index

November 2024

### **BG** Strategic Advisors

#### The BGSA Supply Chain Index

The BGSA Supply Chain Index tracks nine segments within our core coverage area of supply chain and logistics:

- Logistics
- Global Parcel / Logistics
- Truckload
- Less Than Truckload
- Railroads / Rail Services
- Supply Chain Technology and Software
- Technology Distribution
- Healthcare Distribution
- Energy Transportation and Logistics

The following pages highlight current public valuation trends throughout each of these industry segments, including EV / LTM EBITDA and one year stock performance, among others

#### Introduction to BG Strategic Advisors ("BGSA")

- BGSA is the leader in supply chain investment banking with a unique set of unmatched capabilities
- Due to our unique approach to strategy-led investment banking, BGSA has become
  the leading advisor on premium sell-side deals, the first call for buy-side acquisition
  strategy and execution, and a true thought leader in the supply chain sector
- BGSA has completed over 50 transactions within the supply chain, logistics, and transportation sector

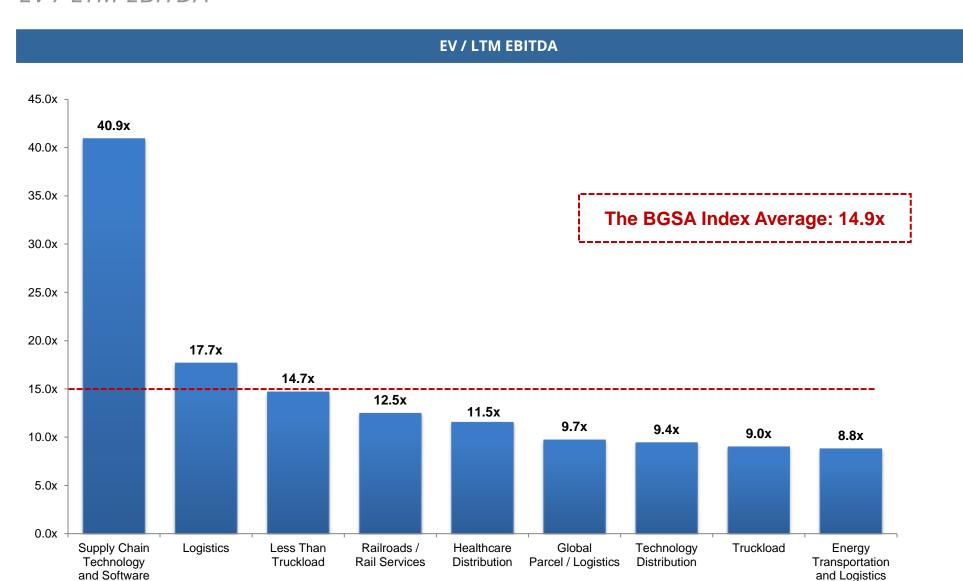
#### **Recent Performance and Key Takeaways**

- The BGSA Supply Chain Index as a whole is currently trading at an average EV / EBITDA multiple of 14.9x, down from 15.6x in September
  - Supply Chain Technology and Logistics are currently outperforming the broader index, trading at 40.9x and 17.7x respectively
- The BGSA Supply Chain Index ended the month of October down 2.5%, while the S&P 500 was down 0.1%
  - The LTL segment ended the month of October up 7%, while the Supply Chain Tech and Tech Distribution segments were down over 9%
- Over the last 12 months, the BGSA Supply Chain Index was up 13.1%, while the S&P 500 was up 35.2%
  - The highest performing segments were Supply Chain Technology, up 61.4% and Energy Logistics, up 43.9%
- On Oct 2, Radiant Logistics acquired one of its strategic operating partners, Focus Logistics
- On Oct 3, STG Logistics announced a \$300 million round of funding
- On Oct 8, <u>Hub Group announced a joint venture with Mexico-based EASO</u>
- On Oct 14, Total Distribution, a wholly-owned subsidiary of Peoples Services, acquired REO Processing & REO Logistics
- On Oct 14, <u>Descartes Systems Group acquired Sellercloud for \$130 million</u>
- On Oct 24, Interos announced a strategic \$40 million growth capital investment from Blue Owl Capital



### The BGSA Supply Chain Index

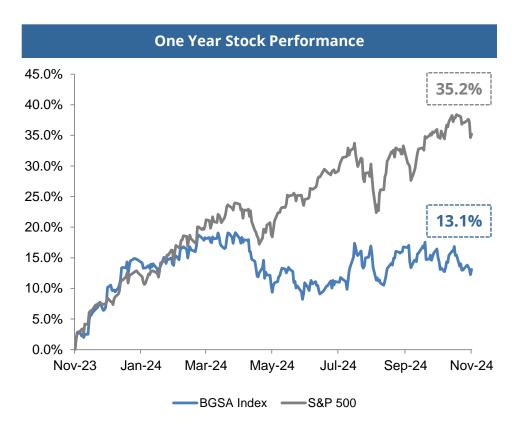
EV / LTM EBITDA

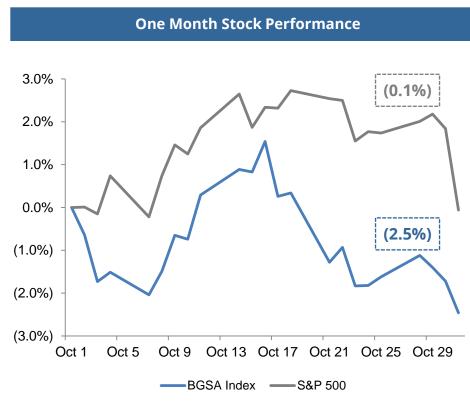




### The BGSA Supply Chain Index

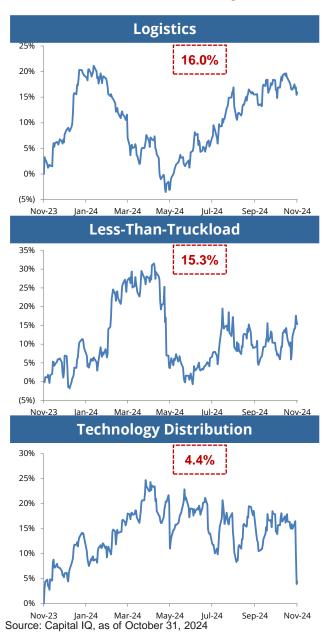
### Stock Performance

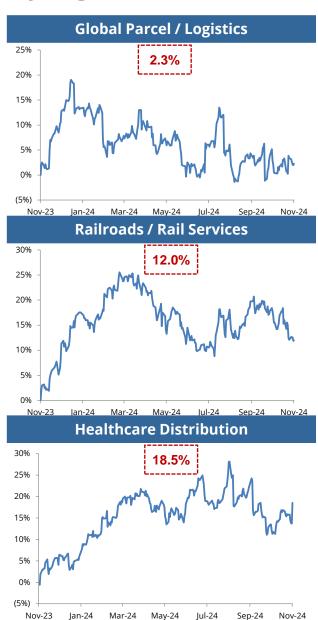




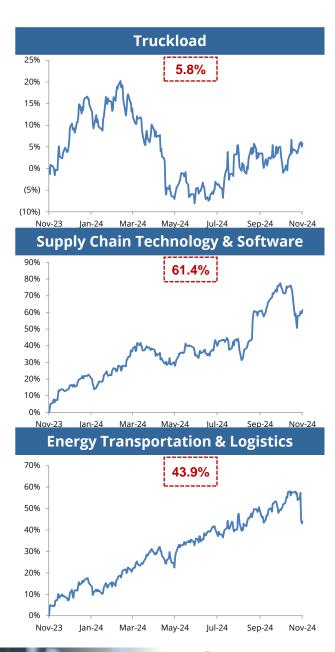


One Year Stock Performance by Segment





Mar-24





Logistics

#### **Public Trading Information**

(\$ in US millions, except pe	er share am	ounts)										EV as	a multip	le of	_	
	Stock	Market		Net	En	terprise	LTM	LTM	LTM	Mar	gins	LTM	LTM	LTM	Net Debt/	Fwd. P/E
Company Name	Price	Сар		Debt		Value	Revenue	EBITDA	EBIT	EBITDA	EBIT	Revenue	EBITDA	EBIT	EBITDA	Ratio
Agility	\$ 0.81	\$ 2,073.1	\$	3,895.0	\$	8,932.7	\$ 4,617.4	\$ 612.2	\$ 441.9	13.3%	9.6%	1.9x	14.6x	20.2x	6.4x	0.0x
Americold	25.68	7,297.1		3,531.1		10,850.0	2,672.5	568.7	203.1	21.3%	7.6%	4.1x	19.1x	53.4x	6.2x	61.8x
CH Robinson	103.04	12,084.9	)	1,785.2		13,870.1	17,762.2	674.0	625.1	3.8%	3.5%	0.8x	20.6x	22.2x	2.6x	21.8x
DSV	216.97	50,896.2	<u> </u>	5,517.7		56,310.7	23,948.0	2,617.9	2,401.7	10.9%	10.0%	2.4x	21.5x	23.4x	2.1x	26.0x
Expeditors International	119.00	16,794.2	<u>)</u>	(718.8)		16,077.4	9,113.4	921.3	854.2	10.1%	9.4%	1.8x	17.5x	18.8x	(0.8x)	23.3x
Forward Air	35.33	978.6	5	1,976.7		3,035.8	1,864.9	184.7	75.3	9.9%	4.0%	1.6x	16.4x	40.3x	10.7x	NM
GXO Logistics	59.81	7,145.4	ļ	4,954.0		12,131.4	10,363.0	744.0	359.0	7.2%	3.5%	1.2x	16.3x	33.8x	6.7x	18.9x
Hub Group	43.39	2,663.9	)	338.8		3,002.7	3,957.9	330.8	137.6	8.4%	3.5%	0.8x	9.1x	21.8x	1.0x	19.7x
Kuehne + Nagel	249.25	29,489.8	3	1,626.6		31,086.4	28,093.7	2,063.4	1,784.0	7.3%	6.4%	1.1x	15.1x	17.4x	0.8x	20.9x
Landstar System	175.77	6,210.2	<u> </u>	(407.0)		5,803.2	4,828.6	321.4	263.8	6.7%	5.5%	1.2x	18.1x	22.0x	(1.3x)	27.6x
Ryder System	146.28	6,186.2	<u>)</u>	8,595.0		14,781.2	12,470.0	2,498.0	777.0	20.0%	6.2%	1.2x	5.9x	19.0x	3.4x	11.3x
RXO	28.19	4,532.8	3	593.0		5,125.8	3,797.0	102.0	38.0	2.7%	1.0%	1.3x	50.3x	134.9x	5.8x	73.1x
Universal Truckload	42.04	1,106.4	ļ.	533.9		1,640.3	1,771.8	305.7	202.6	17.3%	11.4%	0.9x	5.4x	8.1x	1.7x	9.5x
ĺ	Min	\$ 978.6	5 \$	(718.8)	\$	1,640.3	\$ 1,771.8	\$ 102.0	\$ 38.0	2.7%	1.0%	0.8x	5.4x	8.1x	(1.3x)	0.0x
	Mean	\$ 11,343.0	\$	2,478.6	\$	14,049.8	\$ 9,635.4	\$ 918.8	\$ 627.9	10.7%	6.3%	1.6x	17.7x	33.5x	3.5x	26.2x
	Median	\$ 6,210.2	2 \$	1,785.2	\$	10,850.0	\$ 4,828.6	\$ 612.2	\$ 359.0	9.9%	6.2%	1.2x	16.4x	22.0x	2.6x	21.4x
	Max	\$ 50,896.2	2 \$	8,595.0	\$	56,310.7	\$ 28,093.7	\$ 2,617.9	\$ 2,401.7	21.3%	11.4%	4.1x	50.3x	134.9x	10.7x	73.1x



Global Parcel / Logistics

#### **Public Trading Information**

(\$ in US millions, except p	per share amo	ounts)									EV as	s a multip	le of	_	
	Stock	Market	Net	E	nterprise	LTM	LTM	LTM	Mar	gins	LTM	LTM	LTM	Net Debt/	Fwd. P/E
Company Name	Price	Сар	Debt		Value	Revenue	EBITDA	EBIT	EBITDA	EBIT	Revenue	EBITDA	EBIT	EBITDA	Ratio
Deutsche Post	\$ 40.10	46,511.2	\$ 22,109.7	\$	69,472.2	\$ 87,905.3	\$ 7,738.1	\$ 5,398.0	8.8%	6.1%	0.8x	9.0x	12.9x	2.9x	12.8x
FedEx	273.85	66,908.0	31,822.0		98,730.0	87,591.0	10,885.0	6,591.0	12.4%	7.5%	1.1x	9.1x	15.0x	2.9x	13.0x
United Parcel Service	134.06	114,832.8	20,182.0		135,041.8	90,686.0	12,223.0	8,666.0	13.5%	9.6%	1.5x	11.0x	15.6x	1.7x	15.7x
	Min S	46,511.2	\$ 20,182.0	\$	69,472.2	\$ 87,591.0	\$ 7,738.1	\$ 5,398.0	8.8%	6.1%	0.8x	9.0x	12.9x	1.7x	12.8x
	Mean	76,084.0	\$ 24,704.6	\$	101,081.3	\$ 88,727.4	\$ 10,282.0	\$ 6,885.0	11.6%	7.7%	1.1x	9.7x	14.5x	2.5x	13.8x
	Median s	66,908.0	\$ 22,109.7	\$	98,730.0	\$ 87,905.3	\$ 10,885.0	\$ 6,591.0	12.4%	7.5%	1.1x	9.1x	15.0x	2.9x	13.0x
	Max s	114,832.8	\$ 31,822.0	\$	135,041.8	\$ 90,686.0	\$ 12,223.0	\$ 8,666.0	13.5%	9.6%	1.5x	11.0x	15.6x	2.9x	15.7x

Truckload

#### **Public Trading Information**

(\$ in US millions, except pe	er share am	ounts)									EV as	s a multip	le of	_	
Company Name	Stock Price	Market Cap	Net Debt	Enterprise Value		LTM Revenue	LTM EBITDA	LTM EBIT	Mar EBITDA	gins EBIT	_ LTM Revenue	LTM EBITDA	LTM EBIT	Net Debt/ EBITDA	Fwd. P/E Ratio
Covenant Transportation	\$ 50.60	\$ 666.4	\$ 281.3	3 \$ 982.4	. \$	1,128.1	\$ 144.7	\$ 62.0	12.8%	5.5%	0.9x	6.8x	15.9x	1.9x	11.2x
Heartland Express	10.81	848.1	185.6	5 1,033.8		1,080.3	152.3	(37.3)	14.1%	(3.5%)	1.0x	6.8x	NM	1.2x	242.4x
JB Hunt	180.62	18,211.9	1,782.3	19,994.2		12,244.6	1,577.6	827.5	12.9%	6.8%	1.6x	12.7x	24.2x	1.1x	26.6x
Knight-Swift	52.08	8,431.4	3,200.9	11,639.8		7,477.7	947.0	157.1	12.7%	2.1%	1.6x	12.3x	74.1x	3.4x	30.8x
Marten Transport	15.48	1,260.8	(42.6	5) 1,218.2		1,001.5	156.2	35.8	15.6%	3.6%	1.2x	7.8x	34.1x	(0.3x)	41.7x
P.A.M. Transportation	15.48	337.0	196.4	533.4		728.3	73.1	0.1	10.0%	0.0%	0.7x	7.3x	3810.3x	2.7x	24.0x
Schneider	28.28	4,955.1	107.8	5,062.9		5,359.4	531.5	158.6	9.9%	3.0%	0.9x	9.5x	31.9x	0.2x	26.5x
Werner Enterprises	36.89	2,280.1	635.3	3 2,953.7		3,097.5	339.8	46.1	11.0%	1.5%	1.0x	8.7x	64.1x	1.9x	33.4x
	Min	\$ 337.0	\$ (42.6	5) \$ 533.4	. \$	728.3	\$ 73.1	\$ (37.3)	9.9%	(3.5%)	0.7x	6.8x	15.9x	(0.3x)	11.2x
	Mean	\$ 4,623.9	\$ 793.4	4 \$ 5,427.3	\$	4,014.7	\$ 490.3	\$ 156.2	12.4%	2.4%	1.1x	9.0x	579.2x	1.5x	54.6x
	Median	\$ 1,770.5	\$ 238.9	9 \$ 2,085.9	\$	2,112.8	\$ 248.0	\$ 54.0	12.7%	2.5%	1.0x	8.2x	34.1x	1.5x	28.7x
	Max	\$ 18,211.9	\$ 3,200.9	9 \$ 19,994.2	\$	12,244.6	\$ 1,577.6	\$ 827.5	15.6%	6.8%	1.6x	12.7x	3810.3x	3.4x	242.4x

Less-Than-Truckload

#### **Public Trading Information**

(\$ in US millions, except pe	er share am	ounts)									EV as	s a multip	le of	_	
	Stock	Market	Net	E	nterprise	LTM	LTM	LTM	Mar	gins	LTM	LTM	LTM	Net Debt/	Fwd. P/E
Company Name	Price	Сар	Debt		Value	Revenue	EBITDA	EBIT	EBITDA	EBIT	Revenue	EBITDA	EBIT	EBITDA	Ratio
ArcBest Corporation	\$104.18	\$ 2,463.4	\$ 214.6	\$	2,624.8	\$ 4,266.9	\$ 338.5	\$ 191.4	7.9%	4.5%	0.6x	7.8x	13.7x	0.6x	14.4x
Old Dominion Freight Lir	201.32	43,142.2	(14.2)		43,128.0	5,924.5	1,969.3	1,631.0	33.2%	27.5%	7.3x	21.9x	26.4x	(0.0x)	36.7x
Saia	488.61	12,960.1	294.6		13,254.7	3,171.3	696.0	494.2	21.9%	15.6%	4.2x	19.0x	26.8x	0.4x	32.4x
TFI International	133.71	11,316.8	3,114.2		14,336.0	8,288.6	1,127.5	758.1	13.6%	9.1%	1.7x	12.7x	18.9x	2.8x	17.9x
XPO Logistics	130.53	15,193.9	3,821.0		19,014.9	8,090.0	1,205.0	726.0	14.9%	9.0%	2.4x	15.8x	26.2x	3.2x	31.8x
Yellow Corporation	1.05	54.7	1,496.8		1,551.5	4,846.0	142.9	(0.4)	2.9%	(0.0%)	0.3x	10.9x	NM	10.5x	0.0x
	Min	\$ 54.7	\$ (14.2)	\$	1,551.5	\$ 3,171.3	\$ 142.9	\$ (0.4)	2.9%	(0.0%)	0.3x	7.8x	13.7x	(0.0x)	0.0x
	Mean	\$ 14,188.5	\$ 1,487.8	\$	15,651.7	\$ 5,764.6	\$ 913.2	\$ 633.4	15.8%	11.0%	2.7x	14.7x	22.4x	2.9x	22.2x
	Median	\$ 12,138.5	\$ 895.7	\$	13,795.3	\$ 5,385.3	\$ 911.7	\$ 610.1	14.2%	9.1%	2.0x	14.2x	26.2x	1.7x	24.8x
	Max	\$ 43,142.2	\$ 3,821.0	\$	43,128.0	\$ 8,288.6	\$ 1,969.3	\$ 1,631.0	33.2%	27.5%	7.3x	21.9x	26.8x	10.5x	36.7x

Railroads / Rail Services

#### **Public Trading Information**

(\$ in US millions, except pe	r share amo	unts)									EV as	s a multip	le of	_	
	Stock	Market	Net	E	nterprise	LTM	LTM	LTM	Mar	gins	LTM	LTM	LTM	Net Debt/	Fwd. P/E
Company Name	Price	Сар	Debt		Value	Revenue	EBITDA	EBIT	EBITDA	EBIT	Revenue	EBITDA	EBIT	EBITDA	Ratio
Canadian National Railw	\$107.89 \$	67,843.6	\$ 15,387.7	\$	82,761.4	\$ 12,701.4	\$ 6,544.3	\$ 5,163.0	51.5%	40.6%	6.5x	12.6x	16.0x	2.4x	18.7x
Canadian Pacific Railway	77.08	71,941.6	15,878.5		88,007.6	10,694.7	5,633.1	4,249.6	52.7%	39.7%	8.2x	15.6x	20.7x	2.8x	22.2x
CSX	33.64	64,872.0	17,478.0		82,355.0	14,681.0	7,191.0	5,546.0	49.0%	37.8%	5.6x	11.5x	14.8x	2.4x	17.1x
Norfolk Southern	250.43	56,657.2	16,758.0		73,415.2	12,172.0	5,888.0	4,547.0	48.4%	37.4%	6.0x	12.5x	16.1x	2.8x	19.1x
The Greenbrier Compan	59.27	1,857.5	1,450.3		3,510.0	3,544.7	427.0	311.4	12.0%	8.8%	1.0x	8.2x	11.3x	3.4x	11.8x
Union Pacific	232.07	140,694.0	31,729.0		172,423.0	24,288.0	12,030.0	9,649.0	49.5%	39.7%	7.1x	14.3x	17.9x	2.6x	19.9x
	Min \$	1,857.5	\$ 1,450.3	\$	3,510.0	\$ 3,544.7	\$ 427.0	\$ 311.4	12.0%	8.8%	1.0x	8.2x	11.3x	2.4x	11.8x
	Mean \$	67,311.0	\$ 16,446.9	\$	83,745.4	\$ 13,013.6	\$ 6,285.6	\$ 4,911.0	43.9%	34.0%	5.7x	12.5x	16.1x	2.7x	18.1x
	Median \$	66,357.8	\$ 16,318.2	\$	82,558.2	\$ 12,436.7	\$ 6,216.1	\$ 4,855.0	49.3%	38.8%	6.3x	12.6x	16.1x	2.7x	18.9x
	Max \$	140,694.0	\$ 31,729.0	\$	172,423.0	\$ 24,288.0	\$ 12,030.0	\$ 9,649.0	52.7%	40.6%	8.2x	15.6x	20.7x	3.4x	22.2x



Supply Chain Technology and Software

#### **Public Trading Information**

(\$ in US millions, except p	er share amo	unts)								EV as	s a multip	le of	_	
	Stock	Market	Net	Enterprise	LTM	LTM	LTM		Margins	LTM	LTM	LTM	Net Debt/	
Company Name	Price	Сар	Debt	Value	Revenue	EBITDA	EBIT	EBIT	DA EBIT	Revenue	EBITDA	EBIT	EBITDA	Ratio
American Software	\$ 10.55 \$	355.1	\$ (92.0)	\$ 263.1	\$ 102.	8 \$ 9.7	\$	5.1 9.5	5.0%	2.6x	27.0x	51.7x	(9.4x)	27.7x
Descartes Systems	103.80	8,869.3	(245.4)	8,626.1	607.	7 247.4	17	79.0 40.7	7% 29.5%	14.2x	34.9x	48.2x	(1.0x)	56.0x
E2open	2.93	904.9	930.2	1,926.4	619.	3 168.3	3 (3	35.2) 27.2	2% (5.7%)	3.1x	11.4x	NM	5.5x	NM
Exlservice Holdings	41.67	6,704.0	98.2	6,802.2	1,771.	0 287.3	3 24	16.8 16.2	2% 13.9%	3.8x	23.7x	27.6x	0.3x	23.3x
Kinaxis	110.97	3,117.6	(244.3)	2,880.7	471.	2 27.	'	20.7 5.9	9% 4.4%	6.1x	NM	NM	(8.8x)	40.5x
Manhattan Associates	263.36	16,084.8	(164.9)	15,919.9	1,024.	8 265.9	) 2!	59.8 26.0	0% 25.3%	15.5x	59.9x	61.3x	(0.6x)	56.5x
Wisetech Global	77.59	25,733.4	(12.7)	25,720.9	695.	0 290.2	2 2!	59.1 41.7	7% 37.3%	37.0x	88.6x	99.3x	(0.0x)	100.1x
	Min \$	355.1	\$ (245.4)	\$ 263.1	\$ 102.	8 \$ 9.7	' \$ (3	35.2) 5.9	(5.7%)	2.6x	11.4x	27.6x	(9.4x)	23.3x
	Mean \$	8,824.2	\$ 38.4	\$ 8,877.0	<b>\$</b> 756.	0 \$ 185.2	2 \$ 13	33.6 23.9	9% 15.7%	11.8x	40.9x	57.6x	(2.0x)	50.7x
	Median \$	6,704.0	\$ (92.0)	\$ 6,802.2	\$ 619.	3 \$ 247.4	\$ 17	79.0 26.0	0% 13.9%	6.1x	31.0x	51.7x	(0.6x)	48.3x
	Max \$	25,733.4	\$ 930.2	\$ 25,720.9	\$ 1,771.	0 \$ 290.2	2 \$ 2!	59.8 41.7	7% 37.3%	37.0x	88.6x	99.3x	5.5x	100.1x

### Technology Distribution

#### **Public Trading Information**

(\$ in US millions, except	per share amou	ınts)									EV as	a multip	le of	_	
Company Name	Stock Price	Market Cap	Ne De		Enterprise Value	LTM Revenue	LTM EBITDA	LTM EBIT	Mar EBITDA	gins EBIT	LTM Revenue	LTM EBITDA	LTM EBIT	Net Debt/ EBITDA	Fwd. P/E Ratio
Arrow Electronics	\$118.67 \$	6,240.9	\$ 3,	025.1	\$ 9,338.9	\$ 28,489.6	\$ 1,213.7	\$ 1,047.2	4.3%	3.7%	0.3x	7.7x	8.9x	2.5x	11.0x
Avnet	54.21	4,776.6	2,	918.1	7,694.7	23,025.6	908.4	823.4	3.9%	3.6%	0.3x	8.5x	9.3x	3.2x	12.3x
CDW Corporation	188.23	25,084.3	5,	388.0	30,472.3	20,831.2	1,996.3	1,722.4	9.6%	8.3%	1.5x	15.3x	17.7x	2.7x	19.2x
ScanSource	42.41	1,018.8		(31.5)	987.3	3,259.8	125.3	97.3	3.8%	3.0%	0.3x	7.9x	10.1x	(0.3x)	13.0x
SYNNEX	115.35	9,814.9	3,	196.3	13,011.2	57,015.2	1,681.5	1,273.0	2.9%	2.2%	0.2x	7.7x	10.2x	1.9x	9.3x
	Min \$	1,018.8	\$	(31.5)	\$ 987.3	\$ 3,259.8	\$ 125.3	\$ 97.3	2.9%	2.2%	0.2x	7.7x	8.9x	(0.3x)	9.3x
	Mean \$	9,387.1	\$ 2,	899.2	\$ 12,300.9	\$ 26,524.3	\$ 1,185.0	\$ 992.6	4.9%	4.1%	0.5x	9.4x	11.3x	2.0x	13.0x
	Median \$	6,240.9	\$ 3,	025.1	\$ 9,338.9	\$ 23,025.6	\$ 1,213.7	\$ 1,047.2	3.9%	3.6%	0.3x	7.9x	10.1x	2.5x	12.3x
	Max \$	25,084.3	\$ 5,	388.0	\$ 30,472.3	\$ 57,015.2	\$ 1,996.3	\$ 1,722.4	9.6%	8.3%	1.5x	15.3x	17.7x	3.2x	19.2x

Healthcare Distribution

#### **Public Trading Information**

(\$ in US millions, except pe	r share amo	unts)									EV as	s a multip	le of	_	
Company Name	Stock Price	Market Cap	Net Debt	E	nterprise Value	LTM Revenue	LTM EBITDA	LTM EBIT	Mar EBITDA	gins EBIT	LTM Revenue	LTM EBITDA	LTM EBIT	Net Debt/ EBITDA	Fwd. P/E Ratio
AmerisourceBergen Corp		-		\$	47,665.4	\$ 283,830.8	4,032.8	\$ 2,917.2	1.4%	1.0%	0.2x	11.8x	16.3x	0.7x	16.2x
Cardinal Health, Inc.	108.52	26,257.7	2,297.0		26,628.7	224,454.0	2,924.0	2,204.0	1.3%	1.0%	0.1x	9.1x	12.1x	0.8x	14.6x
Henry Schein, Inc.	70.23	8,898.7	2,700.0		13,090.7	12,487.0	887.0	603.0	7.1%	4.8%	1.0x	14.8x	21.7x	3.0x	14.2x
McKesson Corporation	500.59	64,914.9	5,134.0		70,422.9	313,751.0	5,144.0	4,601.0	1.6%	1.5%	0.2x	13.7x	15.3x	1.0x	16.4x
Owens & Minor Inc.	12.71	979.9	2,136.8		3,116.7	10,531.6	595.2	329.0	5.7%	3.1%	0.3x	5.2x	9.5x	3.6x	7.7x
Patterson Companies, In	21.01	1,851.9	761.1		2,613.6	6,533.3	347.9	258.0	5.3%	3.9%	0.4x	7.5x	10.1x	2.2x	8.7x
Stericycle, Inc.	61.47	5,706.7	1,894.4		7,617.7	2,626.9	411.1	197.8	15.6%	7.5%	2.9x	18.5x	38.5x	4.6x	24.3x
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	Min \$	979.9	\$ 761.1	\$	2,613.6	\$ 2,626.9	\$ 347.9	\$ 197.8	1.3%	1.0%	0.1x	5.2x	9.5x	0.7x	7.7x
	Mean \$	21,902.2	\$ 2,535.4	\$	24,450.8	\$ 122,030.7	\$ 2,048.9	\$ 1,587.1	5.4%	3.3%	0.7x	11.5x	17.7x	2.3x	14.6x
	Median \$	8,898.7	\$ 2,297.0	\$	13,090.7	\$ 12,487.0	\$ 887.0	\$ 603.0	5.3%	3.1%	0.3x	11.8x	15.3x	2.2x	14.6x
	Max \$	64,914.9	\$ 5,134.0	\$	70,422.9	\$ 313,751.0	\$ 5,144.0	\$ 4,601.0	15.6%	7.5%	2.9x	18.5x	38.5x	4.6x	24.3x

**Energy Transportation and Logistics** 

#### **Public Trading Information**

(\$ in US millions, except	per share amo	unts)									EV as	s a multip	le of	_	
Company Name	Stock Price	Market Cap	Net Deb		Enterprise Value	LTM Revenue	LTM EBITDA	LTM EBIT	Mar EBITDA	gins EBIT	LTM Revenue	LTM EBITDA	LTM EBIT	Net Debt/ EBITDA	Fwd. P/E Ratio
Civeo Corporation	\$ 25.65 \$	353.3	\$ 4	40.1	395.1	\$ 702.0	\$ 81.6	\$ 14.5	11.6%	2.1%	0.6x	4.8x	27.3x	0.5x	73.9x
Clean Harbors	231.26	12,464.7	2,59	90.8	15,055.5	5,797.0	1,074.5	680.6	18.5%	11.7%	2.6x	14.0x	22.1x	2.4x	29.9x
Gibson Energy	16.58	2,700.4	1,80	57.7	4,511.0	9,054.2	402.5	289.8	4.4%	3.2%	0.5x	11.2x	15.6x	4.6x	14.8x
Mullen Group	10.81	947.2	6	51.3	1,578.6	1,472.2	230.9	166.6	15.7%	11.3%	1.1x	6.8x	9.5x	2.8x	11.8x
World Fuel	26.15	1,518.7	50	09.2	2,034.5	44,410.5	291.0	214.4	0.7%	0.5%	0.0x	7.0x	9.5x	1.7x	11.1x
	Min \$	353.3	\$ 4	40.1	395.1	\$ 702.0	\$ 81.6	\$ 14.5	0.7%	0.5%	0.0x	4.8x	9.5x	0.5x	11.1x
	Mean \$	3,596.9	\$ 1,13	31.8	4,715.0	\$ 12,287.2	\$ 416.1	\$ 273.2	10.2%	5.8%	1.0x	8.8x	16.8x	2.4x	28.3x
	Median \$	1,518.7	\$ 6	51.3	2,034.5	\$ 5,797.0	\$ 291.0	\$ 214.4	11.6%	3.2%	0.6x	7.0x	15.6x	2.4x	14.8x
	Max \$	12,464.7	\$ 2,59	90.8	15,055.5	\$ 44,410.5	\$ 1,074.5	\$ 680.6	18.5%	11.7%	2.6x	14.0x	27.3x	4.6x	73.9x