

# The BGSA Supply Chain Index

October 2024

### **BG** Strategic Advisors

#### The BGSA Supply Chain Index

The BGSA Supply Chain Index tracks nine segments within our core coverage area of supply chain and logistics:

- Logistics
- Global Parcel / Logistics
- Truckload
- Less Than Truckload
- Railroads / Rail Services
- Supply Chain Technology and Software
- Technology Distribution
- Healthcare Distribution
- Energy Transportation and Logistics

The following pages highlight current public valuation trends throughout each of these industry segments, including EV / LTM EBITDA and one year stock performance, among others

#### Introduction to BG Strategic Advisors ("BGSA")

- BGSA is the leader in supply chain investment banking with a unique set of unmatched capabilities
- Due to our unique approach to strategy-led investment banking, BGSA has become
  the leading advisor on premium sell-side deals, the first call for buy-side acquisition
  strategy and execution, and a true thought leader in the supply chain sector
- BGSA has completed over 50 transactions within the supply chain, logistics, and transportation sector

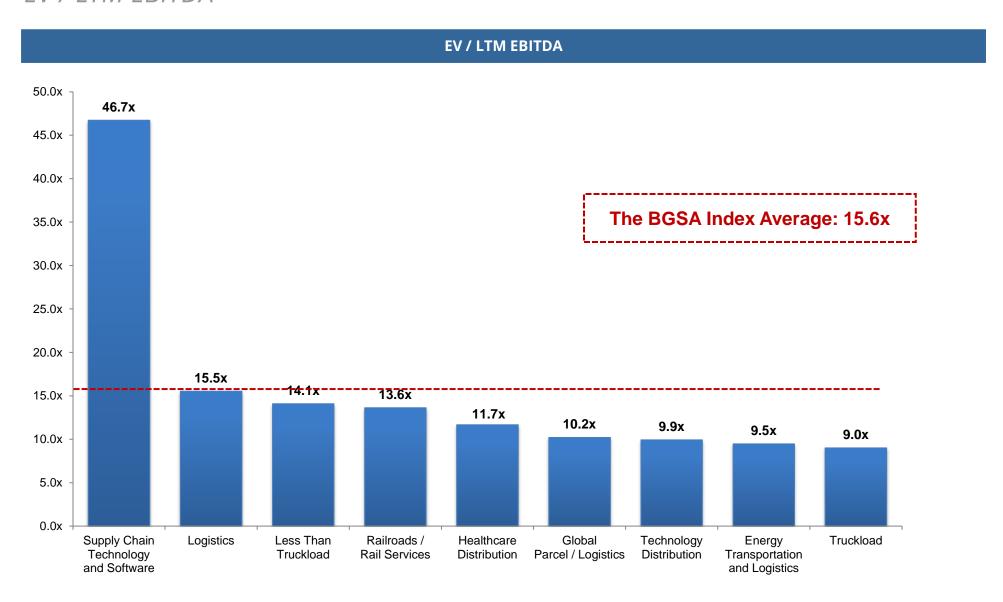
#### **Recent Performance and Key Takeaways**

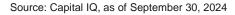
- The BGSA Supply Chain Index as a whole is currently trading at an average EV / EBITDA multiple of 15.6x, up from 15.5x in August
  - Supply Chain Technology is currently outperforming the broader index, trading at 46.7x
- The BGSA Supply Chain Index ended the month of September down 0.2%, while the S&P 500 was up 4.2%
- Over the last 12 months, the BGSA Supply Chain Index was up 10.9%, while the S&P 500 was up 33.1%
  - The highest performing segments were Supply Chain Technology, up 63.8% and Energy Logistics, up 39.0%; and Healthcare Distribution
- On Sept 1, Radiant Logistics acquired Foundation Logistics & Services
- On Sept 2, <u>DP World Limited acquired Cargo Services Far East</u>
- On Sept 2, MSC-owned logistics and supply chain provider, Medlog, acquired Maritime Group
- On Sept 10, <u>UPS agreed to acquire Frigo-Trans and B.P.L.</u>
- On Sept 13, <u>DSV signed an agreement to acquire Schenker from Deutsche Bahn for approximately \$16 billion</u>
- On Sept 23, Vista Equity Partners acquired a minority stake in Gnosis Freight
- On Sept 24, Rainmakers acquired Shipsi from Auctane
- On Sept 30, River Horse Logistics acquired Lynx Logistics



### The BGSA Supply Chain Index

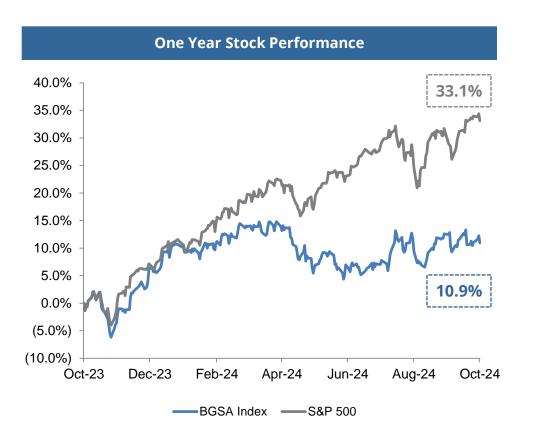
EV / LTM EBITDA

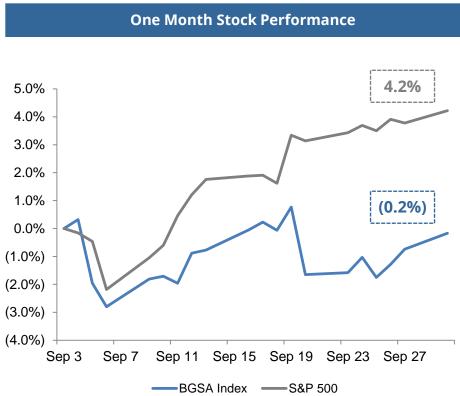




### The BGSA Supply Chain Index

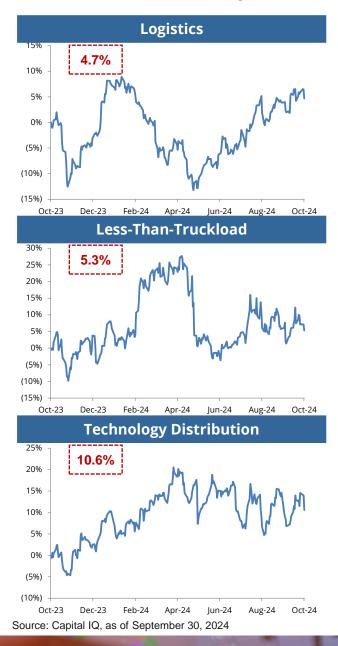
### Stock Performance

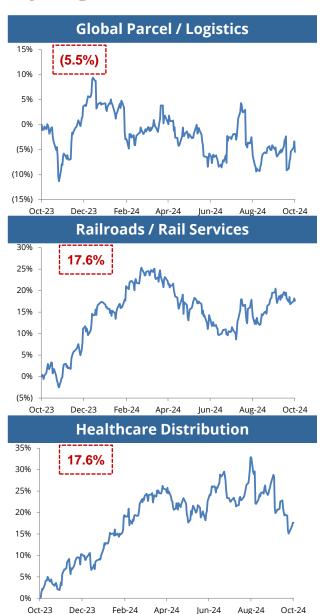






One Year Stock Performance by Segment



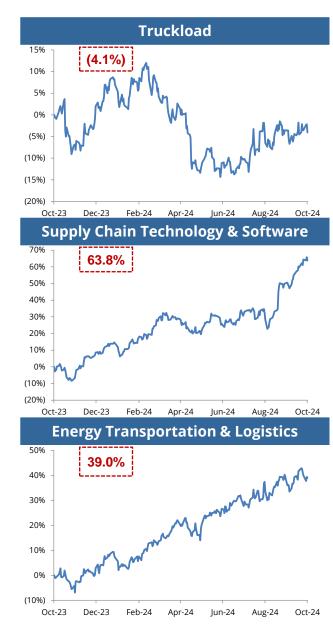


Dec-23

Feb-24

Aug-24

Oct-24





Logistics

#### **Public Trading Information**

(\$ in US millions, except pe	er share amo	ounts)									EV as	a multip	le of	_	
Company Name	Stock Price	Market Cap	Net Debt	Enterprise Value	ı	LTM Revenue	LTM EBITDA	LTM EBIT	Mar EBITDA	gins EBIT	LTM Revenue	LTM EBITDA	LTM EBIT	Net Debt/ EBITDA	Fwd. P/E Ratio
Agility	\$ 0.72	1,825.5	\$ 3,895.0	\$ 8,693.2	\$	4,617.4	\$ 612.2	\$ 441.9	13.3%	9.6%	1.9x	14.2x	19.7x	6.4x	7.2x
Americold	28.27	8,033.1	3,531.1	11,585.9		2,672.5	568.7	203.1	21.3%	7.6%	4.3x	20.4x	57.1x	6.2x	66.8x
CH Robinson	110.37	12,944.6	1,869.6	14,814.1		17,458.6	607.6	553.9	3.5%	3.2%	0.8x	24.4x	26.7x	3.1x	23.8x
DSV	206.77	42,861.0	5,376.1	48,497.7		21,781.1	2,496.9	2,303.8	11.5%	10.6%	2.2x	19.4x	21.1x	2.2x	23.9x
Expeditors International	131.40	18,544.2	(718.8)	17,827.4		9,113.4	921.3	854.2	10.1%	9.4%	2.0x	19.4x	20.9x	(0.8x)	24.0x
Forward Air	35.40	980.6	1,976.7	3,037.7		1,864.9	184.7	75.3	9.9%	4.0%	1.6x	16.5x	40.3x	10.7x	NM
GXO Logistics	52.07	6,220.7	4,954.0	11,206.7		10,363.0	744.0	359.0	7.2%	3.5%	1.1x	15.1x	31.2x	6.7x	15.8x
Hub Group	45.45	2,825.7	298.1	3,123.8		3,995.8	339.8	147.7	8.5%	3.7%	0.8x	9.2x	21.1x	0.9x	20.5x
Kuehne + Nagel	273.23	32,327.2	1,767.2	34,215.4		25,241.5	1,921.9	1,663.7	7.6%	6.6%	1.4x	17.8x	20.6x	0.9x	21.4x
Landstar System	188.87	6,695.9	(371.0)	6,324.9		4,903.2	337.3	280.7	6.9%	5.7%	1.3x	18.7x	22.5x	(1.1x)	27.9x
Ryder System	145.80	6,310.7	8,570.0	14,880.7		12,226.0	2,632.0	920.0	21.5%	7.5%	1.2x	5.7x	16.2x	3.3x	10.9x
RXO	28.00	4,419.0	593.0	5,012.0		3,797.0	102.0	38.0	2.7%	1.0%	1.3x	NM	NM	5.8x	71.0x
Universal Truckload	43.11	1,134.5	548.3	1,682.8		1,766.2	292.1	206.5	16.5%	11.7%	1.0x	5.8x	8.1x	1.9x	9.5x
İ	Min	\$ 980.6	\$ (718.8)	\$ 1,682.8	\$	1,766.2	\$ 102.0	\$ 38.0	2.7%	1.0%	0.8x	5.7x	8.1x	(1.1x)	7.2x
	Mean s	11,163.3	\$ 2,483.8	\$ 13,915.6	\$	9,215.4	\$ 904.6	\$ 619.1	10.8%	6.5%	1.6x	15.5x	25.5x	3.5x	26.9x
	Median S	6,310.7	\$ 1,869.6	\$ 11,206.7	\$	4,903.2	\$ 607.6	\$ 359.0	9.9%	6.6%	1.3x	17.1x	21.1x	3.1x	22.6x
	Max s	\$ 42,861.0	\$ 8,570.0	\$ 48,497.7	\$	25,241.5	\$ 2,632.0	\$ 2,303.8	21.5%	11.7%	4.3x	24.4x	57.1x	10.7x	71.0x

Global Parcel / Logistics

#### **Public Trading Information**

(\$ in US millions, except $\mu$	per share amo	unts)									EV as	s a multip	le of	_	
	Stock	Market	Net	E	nterprise	LTM	LTM	LTM	Mar	gins	LTM	LTM	LTM	Net Debt/	Fwd. P/E
Company Name	Price	Сар	Debt		Value	Revenue	EBITDA	EBIT	EBITDA	EBIT	Revenue	EBITDA	EBIT	EBITDA	Ratio
Deutsche Post	\$ 44.65 \$	51,883.6	\$ 22,109.7	\$	75,469.3	\$ 87,905.3	\$ 7,738.1	\$ 5,398.0	8.8%	6.1%	0.9x	9.8x	14.0x	2.9x	13.0x
FedEx	273.68	66,866.4	31,822.0		98,688.4	87,591.0	10,885.0	6,591.0	12.4%	7.5%	1.1x	9.1x	15.0x	2.9x	12.4x
United Parcel Service	136.34	116,785.8	19,917.0		136,725.8	89,502.0	11,612.0	8,123.0	13.0%	9.1%	1.5x	11.8x	16.8x	1.7x	15.9x
	Min \$	51,883.6	\$ 19,917.0	\$	75,469.3	\$ 87,591.0	\$ 7,738.1	\$ 5,398.0	8.8%	6.1%	0.9x	9.1x	14.0x	1.7x	12.4x
	Mean \$	78,511.9	\$ 24,616.2	\$	103,627.9	\$ 88,332.8	\$ 10,078.4	\$ 6,704.0	11.4%	7.6%	1.2x	10.2x	15.3x	2.5x	13.8x
	Median \$	66,866.4	\$ 22,109.7	\$	98,688.4	\$ 87,905.3	\$ 10,885.0	\$ 6,591.0	12.4%	7.5%	1.1x	9.8x	15.0x	2.9x	13.0x
	Max \$	116,785.8	\$ 31,822.0	\$	136,725.8	\$ 89,502.0	\$ 11,612.0	\$ 8,123.0	13.0%	9.1%	1.5x	11.8x	16.8x	2.9x	15.9x

Truckload

#### **Public Trading Information**

(\$ in US millions, except pe	er share amo	unts)										EV as	s a multip	le of	_	
Company Name	Stock Price	Market Cap	Net Debt	Enterprise Value		LTM Revenue	LTM EBITDA		LTM EBIT	Mar EBITDA	gins EBIT	LTM Revenue	LTM EBITDA	LTM EBIT	Net Debt/ EBITDA	Fwd. P/E Ratio
Covenant Transportation	\$ 52.84	695.9	\$ 316.	0 \$ 1,011.9	\$	1,129.0	\$ 141.	5 \$	61.8	12.5%	5.5%	0.9x	7.2x	16.4x	2.2x	10.4x
Heartland Express	12.28	963.9	224.	8 1,188.7	7	1,115.4	156.	7	(38.2)	14.0%	(3.4%)	1.1x	7.6x	NM	1.4x	73.2x
JB Hunt	172.33	17,575.3	1,817.	2 19,392.5	5	12,340.1	1,594.	9	845.1	12.9%	6.8%	1.6x	12.2x	22.9x	1.1x	26.1x
Knight-Swift	53.95	8,732.6	2,929.	1 11,678.1		7,621.0	950.	9	163.0	12.5%	2.1%	1.5x	12.3x	71.6x	3.1x	30.8x
Marten Transport	17.70	1,441.0	(76.	7) 1,364.4	1	1,043.7	168.	2	46.6	16.1%	4.5%	1.3x	8.1x	29.3x	(0.5x)	33.0x
P.A.M. Transportation	18.50	402.8	152.	0 554.8	3	747.2	76.	5	6.5	10.2%	0.9%	0.7x	7.2x	84.9x	2.0x	20.9x
Schneider	28.54	5,000.6	107.	8 5,108.4	1	5,359.4	531.	5	158.6	9.9%	3.0%	1.0x	9.6x	32.2x	0.2x	25.0x
Werner Enterprises	38.59	2,385.2	644.	3,068.3	3	3,169.6	387.	1	90.2	12.2%	2.8%	1.0x	7.9x	34.0x	1.7x	30.3x
_																
	Min \$	402.8	\$ (76.	7) \$ 554.8	3 \$	747.2	\$ 76.	5 \$	(38.2)	9.9%	(3.4%)	0.7x	7.2x	16.4x	(0.5x)	10.4x
	Mean \$	4,649.7	\$ 764.	4 \$ 5,420.9	\$	4,065.7	\$ 501.	\$	166.7	12.6%	2.8%	1.1x	9.0x	41.6x	1.4x	31.2x
	Median \$	1,913.1	\$ 270.	4 \$ 2,216.3	\$	2,149.3	\$ 277.	3 \$	76.0	12.5%	2.9%	1.0x	8.0x	32.2x	1.5x	28.2x
	Max \$	17,575.3	\$ 2,929.	1 \$ 19,392.5	5 \$	12,340.1	\$ 1,594.	\$	845.1	16.1%	6.8%	1.6x	12.3x	84.9x	3.1x	73.2x

Less-Than-Truckload

#### **Public Trading Information**

(\$ in US millions, except pe	er share am	ounts)									EV as	s a multip	le of	_	
	Stock	Market	Net	Е	nterprise	LTM	LTM	LTM	Mar	gins	LTM	LTM	LTM	Net Debt/	Fwd. P/E
Company Name	Price	Сар	Debt		Value	Revenue	EBITDA	EBIT	EBITDA	EBIT	Revenue	EBITDA	EBIT	EBITDA	Ratio
ArcBest Corporation	\$108.45	\$ 2,564.4	\$ 161.4	\$	2,725.8	\$ 4,332.1	\$ 355.6	\$ 208.0	8.2%	4.8%	0.6x	7.7x	13.1x	0.5x	12.7x
Old Dominion Freight Lir	198.64	42,567.9	(44.6)		42,523.3	5,969.6	2,012.0	1,674.1	33.7%	28.0%	7.1x	21.1x	25.4x	(0.0x)	33.3x
Saia	437.26	11,595.5	289.0		11,884.6	3,104.3	690.2	497.5	22.2%	16.0%	3.8x	17.2x	23.9x	0.4x	29.3x
TFI International	137.13	11,601.7	3,219.0		14,862.9	8,015.1	1,087.8	745.5	13.6%	9.3%	1.9x	13.7x	19.9x	3.0x	17.5x
XPO Logistics	107.51	12,513.4	3,900.0		16,413.4	8,017.0	1,162.0	699.0	14.5%	8.7%	2.0x	14.1x	23.5x	3.4x	27.7x
Yellow Corporation	0.54	28.1	1,496.8		1,524.9	4,846.0	142.9	(0.4)	2.9%	(0.0%)	0.3x	10.7x	NM	10.5x	0.0x
	Min	\$ 28.1	\$ (44.6)	\$	1,524.9	\$ 3,104.3	\$ 142.9	\$ (0.4)	2.9%	(0.0%)	0.3x	7.7x	13.1x	(0.0x)	0.0x
	Mean	\$ 13,478.5	\$ 1,503.6	\$	14,989.2	\$ 5,714.0	\$ 908.4	\$ 637.3	15.9%	11.1%	2.6x	14.1x	21.2x	2.9x	20.1x
	Median	\$ 11,598.6	\$ 892.9	\$	13,373.7	\$ 5,407.8	\$ 889.0	\$ 598.3	14.0%	9.0%	2.0x	13.9x	23.5x	1.7x	22.6x
	Max	\$ 42,567.9	\$ 3,900.0	\$	42,523.3	\$ 8,017.0	\$ 2,012.0	\$ 1,674.1	33.7%	28.0%	7.1x	21.1x	25.4x	10.5x	33.3x

Railroads / Rail Services

#### **Public Trading Information**

(\$ in US millions, except pe	r share am	ounts)									EV as	s a multip	le of	_	
	Stock	Market	Net	E	nterprise	LTM	LTM	LTM	Mar	gins	LTM	LTM	LTM	Net Debt/	Fwd. P/E
Company Name	Price	Сар	Debt		Value	Revenue	EBITDA	EBIT	EBITDA	EBIT	Revenue	EBITDA	EBIT	EBITDA	Ratio
Canadian National Railw	\$117.23	\$ 73,822.8	\$ 15,013.3	\$	89,032.8	\$ 12,447.3	\$ 6,453.1	\$ 5,102.8	51.8%	41.0%	7.2x	13.8x	17.4x	2.3x	19.6x
Canadian Pacific Railway	85.62	79,908.6	16,123.2		96,947.0	10,403.0	5,354.9	4,004.7	51.5%	38.5%	9.3x	18.1x	24.2x	3.0x	24.1x
CSX	34.53	66,944.7	17,891.0		84,839.7	14,634.0	7,084.0	5,452.0	48.4%	37.3%	5.8x	12.0x	15.6x	2.5x	16.9x
Norfolk Southern	248.50	56,185.0	17,467.0		73,652.0	12,092.0	5,578.0	4,250.0	46.1%	35.1%	6.1x	13.2x	17.3x	3.1x	19.2x
The Greenbrier Compan	50.89	1,584.3	1,524.8		3,323.7	3,509.1	364.0	255.2	10.4%	7.3%	0.9x	9.1x	13.0x	4.2x	11.0x
Union Pacific	246.48	150,155.0	32,040.0		182,195.0	24,138.0	11,769.0	9,410.0	48.8%	39.0%	7.5x	15.5x	19.4x	2.7x	20.7x
	Min	\$ 1,584.3	\$ 1,524.8	\$	3,323.7	\$ 3,509.1	\$ 364.0	\$ 255.2	10.4%	7.3%	0.9x	9.1x	13.0x	2.3x	11.0x
	Mean	\$ 71,433.4	\$ 16,676.6	\$	88,331.7	\$ 12,870.6	\$ 6,100.5	\$ 4,745.8	42.8%	33.0%	6.1x	13.6x	17.8x	3.0x	18.6x
	Median	\$ 70,383.7	\$ 16,795.1	\$	86,936.2	\$ 12,269.7	\$ 6,015.5	\$ 4,676.4	48.6%	37.9%	6.6x	13.5x	17.4x	2.9x	19.4x
	Max	\$ 150,155.0	\$ 32,040.0	\$	182,195.0	\$ 24,138.0	\$ 11,769.0	\$ 9,410.0	51.8%	41.0%	9.3x	18.1x	24.2x	4.2x	24.1x

Supply Chain Technology and Software

#### **Public Trading Information**

(\$ in US millions, except p	er share amo	unts)									EV as	s a multip	le of	_	
	Stock	Market	Net	Enterprise	LTM		.TM	LTM		gins	LTM	LTM	LTM	Net Debt/	
Company Name	Price	Сар	Debt	Value	Revenue	EB	BITDA	EBIT	EBITDA	EBIT	Revenue	EBITDA	EBIT	EBITDA	Ratio
American Software	\$ 11.19 \$	376.6	\$ (92.0)	\$ 284.7	\$ 102	.8 \$	9.7	\$ 5.1	9.5%	5.0%	2.8x	29.2x	55.9x	(9.4x)	26.9x
Descartes Systems	103.02	8,797.5	(245.4)	8,546.6	607	.7	247.4	179.0	40.7%	29.5%	14.1x	34.5x	47.7x	(1.0x)	50.2x
E2open	4.41	1,358.1	914.6	2,367.9	625	.6	156.7	(48.0)	25.1%	(7.7%)	3.8x	15.1x	NM	5.8x	NM
Exlservice Holdings	38.15	6,157.6	139.9	6,297.5	1,709	.9	276.2	237.3	16.2%	13.9%	3.7x	22.8x	26.5x	0.5x	22.7x
Kinaxis	118.93	3,351.4	(230.7)	3,117.6	457	.7	28.7	20.6	6.3%	4.5%	6.8x	NM	NM	(8.1x)	44.4x
Manhattan Associates	281.38	17,233.4	(151.9)	17,081.5	996	.6	244.1	238.1	24.5%	23.9%	17.1x	70.0x	71.7x	(0.6x)	62.5x
Wisetech Global	95.12	31,546.0	(12.7)	31,532.7	695	.0	290.2	259.1	41.7%	37.3%	45.4x	108.7x	121.7x	(0.0x)	107.9x
	Min \$	376.6	\$ (245.4)	\$ 284.7	\$ 102	.8 \$	9.7	\$ (48.0)	6.3%	(7.7%)	2.8x	15.1x	26.5x	(9.4x)	22.7x
	Mean \$	9,831.5	\$ 46.0	\$ 9,889.8	\$ 742	.2 \$	179.0	\$ 127.3	23.4%	15.2%	13.4x	46.7x	64.7x	(1.8x)	52.5x
	Median \$	6,157.6	\$ (92.0)	\$ 6,297.5	\$ 625	.6 \$	244.1	\$ 179.0	24.5%	13.9%	6.8x	31.9x	55.9x	(0.6x)	47.3x
	Max \$	31,546.0	\$ 914.6	\$ 31,532.7	\$ 1,709	.9 \$	290.2	\$ 259.1	41.7%	37.3%	45.4x	108.7x	121.7x	5.8x	107.9x

### Technology Distribution

#### **Public Trading Information**

(\$ in US millions, except p	per share amo	unts)									EV as	s a multip	le of	_	
Company Name	Stock Price	Market Cap	Net Debt	Enterprise Value		LTM Revenue	LTM EBITDA	LTM EBIT	Mar EBITDA	gins EBIT	LTM Revenue	LTM EBITDA	LTM EBIT	Net Debt/ EBITDA	Fwd. P/E Ratio
Arrow Electronics	\$132.83 \$	7,032.6	\$ 3,622.6	\$ 10,725.9	) \$	29,673.3	\$ 1,420.5	\$ 1,249.5	4.8%	4.2%	0.4x	7.6x	8.6x	2.6x	11.0x
Avnet	54.31	4,785.4	2,816.3	7,601.	7	23,757.1	998.8	912.1	4.2%	3.8%	0.3x	7.6x	8.3x	2.8x	11.9x
CDW Corporation	226.30	30,228.1	5,528.9	35,757.0	)	20,942.9	1,987.4	1,716.6	9.5%	8.2%	1.7x	18.0x	20.8x	2.8x	20.5x
ScanSource	48.03	1,154.2	(31.5)	1,122.	7	3,259.8	125.3	97.3	3.8%	3.0%	0.3x	9.0x	11.5x	(0.3x)	13.6x
SYNNEX	120.08	10,119.1	2,562.6	12,681.8	3	57,015.2	1,695.2	1,273.0	3.0%	2.2%	0.2x	7.5x	10.0x	1.5x	9.3x
	Min \$	1,154.2	\$ (31.5)	\$ 1,122.	7 \$	3,259.8	\$ 125.3	\$ 97.3	3.0%	2.2%	0.2x	7.5x	8.3x	(0.3x)	9.3x
	Mean \$	10,663.9	\$ 2,899.8	\$ 13,577.8	3 \$	26,929.7	\$ 1,245.4	\$ 1,049.7	5.1%	4.3%	0.6x	9.9x	11.9x	1.9x	13.3x
	Median \$	7,032.6	\$ 2,816.3	\$ 10,725.9	\$	23,757.1	\$ 1,420.5	\$ 1,249.5	4.2%	3.8%	0.3x	7.6x	10.0x	2.6x	11.9x
	Max \$	30,228.1	\$ 5,528.9	\$ 35,757.0	) \$	57,015.2	\$ 1,987.4	\$ 1,716.6	9.5%	8.2%	1.7x	18.0x	20.8x	2.8x	20.5x

Healthcare Distribution

#### **Public Trading Information**

(\$ in US millions, except pe	r share amo	ounts)							EV as	s a multip	le of	_	
	Stock	Market	Net	Enterprise	LTM	LTM	LTM	Margins	LTM	LTM	LTM		Fwd. P/E
Company Name	Price	Сар	Debt	Value	Revenue	EBITDA	EBIT	EBITDA EBIT	Revenue	EBITDA	EBIT	EBITDA	Ratio
AmerisourceBergen Corı	\$225.08	44,117.4	\$ 2,824.7	\$ 47,077.4	\$ 283,830.8	\$ 4,032.8	\$ 2,917.2	1.4% 1.0%	0.2x	11.7x	16.1x	0.7x	15.2x
Cardinal Health, Inc.	110.52	26,741.6	370.0	27,112.6	226,827.0	2,856.0	2,146.0	1.3% 0.9%	0.1x	9.5x	12.6x	0.1x	14.5x
Henry Schein, Inc.	72.90	9,237.0	2,700.0	13,429.0	12,487.0	887.0	603.0	7.1% 4.8%	1.1x	15.1x	22.3x	3.0x	14.2x
McKesson Corporation	494.42	64,114.8	5,134.0	69,622.8	313,751.0	5,144.0	4,601.0	1.6% 1.5%	0.2x	13.5x	15.1x	1.0x	15.0x
Owens & Minor Inc.	15.69	1,209.6	2,136.8	3,346.4	10,531.6	595.2	329.0	5.7% 3.1%	0.3x	5.6x	10.2x	3.6x	8.4x
Patterson Companies, In	21.84	1,925.1	761.1	2,686.7	6,533.3	347.9	258.0	5.3% 3.9%	0.4x	7.7x	10.4x	2.2x	8.4x
Stericycle, Inc.	61.00	5,663.0	1,910.6	7,574.0	2,632.0	410.1	195.9	15.6% 7.4%	2.9x	18.5x	38.7x	4.7x	25.8x
	Min \$	1,209.6	\$ 370.0	\$ 2,686.7	\$ 2,632.0	\$ 347.9	\$ 195.9	1.3% 0.9%	0.1x	5.6x	10.2x	0.1x	8.4x
	Mean \$	21,858.4	\$ 2,262.5	\$ 24,407.0	\$ 122,370.4	\$ 2,039.0	\$ 1,578.6	5.4% 3.3%	0.7x	11.7x	17.9x	2.2x	14.5x
	Median \$	9,237.0	\$ 2,136.8	\$ 13,429.0	\$ 12,487.0	\$ 887.0	\$ 603.0	5.3% 3.1%	0.3x	11.7x	15.1x	2.2x	14.5x
	Max \$	64,114.8	\$ 5,134.0	\$ 69,622.8	\$ 313,751.0	\$ 5,144.0	\$ 4,601.0	15.6% 7.4%	2.9x	18.5x	38.7x	4.7x	25.8x

**Energy Transportation and Logistics** 

#### **Public Trading Information**

(\$ in US millions, except	per share amou	ınts)									EV as	s a multip	le of	_	
Company Name	Stock Price	Market Cap	Net Debt	Enterpris Value	е	LTM Revenue	LTM EBITDA	LTM EBIT	Mar EBITDA	gins EBIT	LTM Revenue	LTM EBITDA	LTM EBIT	Net Debt/ EBITDA	Fwd. P/E Ratio
Civeo Corporation	\$ 27.40 \$	393.8	\$ 48.6	\$ 444	.4 \$	709.2	\$ 95.8	\$ 29.2	13.5%	4.1%	0.6x	4.6x	15.2x	0.5x	NM
Clean Harbors	241.71	13,045.7	2,661.7	15,707	.4	5,633.3	1,029.5	642.6	18.3%	11.4%	2.8x	15.3x	24.4x	2.6x	29.7x
Gibson Energy	16.44	2,675.8	2,008.5	4,710	.6	9,174.7	375.8	269.8	4.1%	2.9%	0.5x	12.5x	17.5x	5.3x	14.6x
Mullen Group	10.53	923.4	676.5	1,608	.8	1,432.7	217.5	154.8	15.2%	10.8%	1.1x	7.4x	10.4x	3.1x	10.2x
World Fuel	30.91	1,826.6	344.1	2,175	.8	46,164.9	291.5	214.3	0.6%	0.5%	0.0x	7.5x	10.2x	1.2x	13.4x
	Min \$	393.8	\$ 48.6	\$ 444	.4 \$	709.2	\$ 95.8	\$ 29.2	0.6%	0.5%	0.0x	4.6x	10.2x	0.5x	10.2x
	Mean \$	3,773.1	\$ 1,147.9	\$ 4,929	.4 \$	12,623.0	\$ 402.0	\$ 262.1	10.3%	5.9%	1.0x	9.5x	15.5x	2.5x	17.0x
	Median \$	1,826.6	\$ 676.5	\$ 2,175	.8 \$	5,633.3	\$ 291.5	\$ 214.3	13.5%	4.1%	0.6x	7.5x	15.2x	2.6x	14.0x
	Max \$	13,045.7	\$ 2,661.7	\$ 15,707	.4 \$	46,164.9	\$ 1,029.5	\$ 642.6	18.3%	11.4%	2.8x	15.3x	24.4x	5.3x	29.7x

